



January 19, 2017 – 1-3:00 pm

Board of Directors Meeting

West Des Moines Station #19, Mills Civic Parkway, West Des Moines

Conference Calling: 857-216-6700, Conference Code 223239

Call To Order – Mark McCulloch – 1:07pm

Welcome/Roll Call/Proxies/Determination of Quorum/Conflict of Interest—Katy Hill--Quorum established. No conflict of interest.

Approval of Agenda – 1st Katy Hill, 2nd Nella Seivert – Approved. Motion Carries.

Bureau of Emergency & Trauma Services Report – IDPH Rebecca Curtiss, Bureau Chief BETS

- **Joint EMS/Trauma/Preparedness conference** –Proposed Joint Conference in 2018. Will not do a combo this year—possibly 2018. We have some suggestion. Trauma system docs are really excited to work with IEMSA to do a conference. Some really great ideas even if it's not until 2018. It was a very open group. They'd like to do a collaborative, multi-disciplinary Track. So it's not just adding a track. With the time we have we should be able to grow our conference and combine resources. In the meantime we might tap some of their people to come in for this year. Diane Williams will work with Katy on speaker contacts.
- **Time Critical Conditions** – application is out and getting applications. Next round of questions out next week with next round of questions due February 1, 2017. Be sure your services are completing applications.
- **Michelle Fisher** Short moved to Field Coordinator filling Evelyn Wolf's position. Margo McComick – comes from Omaha, starts on February 1th as Field Coordinator. Fiscal Coordinator position is filled by Steve Poole. Position at department of services—hope to have it filled soon.
- **AMANDA** – system registry rolled out at the end of last month. There are glitches to the process. Working on cleaning up the glitches. Steve Mercer and Linda Hock are working to get it working back in order. Service Directors can now get in. Re-Cert renewal is now in full swing. Had some glitches—got most of those fixed now too. Steve
- **Stop the Bleed Campaign** – Mark explained what this program is. West Des Moines is working with this program.

Medical Director Report –Dr. Joshua Stilley—no report

Approval of Minutes

- December 15, 2016 Board of Directors Meeting Minutes – 1st Brad Vande Lune, 2nd Jerry Ewers – Approved. Motion Carries.

Lobbyist Report -- Michael Triplett –

- **2017 in session for 11 days and there are** some funnel deadlines to keep in account. Tax bills or appropriation bills are exempt from the funnel deadline.
- **Senate File 62 fireworks Bill** – Strongest advocates in republican caucus is now an independent. So we have less influence there.
- **Texting While Driving** – States with this law have it as a primary law. Iowa has it as a secondary offence many have it as a primary offense law. There are all different views on this issue. We are in favor of all three as long as we are making it safer. Working on the language—there will be some change.
- **Senate File 96** – Children under the age of 18 to wear helmets when operating ATVs. Motorcycle groups are worried this is the first step to 'everyone has to wear a helmet'.
- **House File 17 – Athletic Events—Football, Soccer and Wrestling.** If you are there as a contact sport health official doing a job as a HC provider and you have a concussion victim. You have to be in touch with the parent and the home team coach or contact. Concussion protocol should be followed. If you're not responsible--if you are off duty, we'd like to get us not responsible for contacting parents that should be the athletic director's responsibility. Officials are trained to recognize the signs of a concussion—and the official has to inform the coach to take out the game. Officials then file a report with the State. Concussion victim have to take a post-concussion test—to clear them to go back on the field. Healthcare providers are there for treatment and transport and then clear them to come back in. Athletic Trainers can also clear to go back. Athletic Trainers are trying to relieve themselves of the notification.
- **Senate File 100** --Prohibits Use of Mobile Phones all together. There need to be some room for emergency type calls.
- **Medicaid/Medicare Reimbursement Rate Increase**– Mike Triplett is In conversation with Sen. Costello and Rep. Dave Heaton on the HWMC, House Ways and Means Committee to try to persuade them to get this done for us. Not going at this as a bill, just having some good conversations with those on the appropriations committee to talk about increasing Medicare/Medicaid rates increases to a more rational level. Also talking to them about an increase in the Tax credit, however, because the budget is so tight—it's going to be tough. Some are thinking we get rid of a lot of tax credits etc. to increase monies for other programs.
- **EMS as an unfunded mandate** is going to be tough. There are lots of mandates in place that don't need to be—and those funds would be better used for EMS and other public safety services. We need to seek out Farm Bureau Counties to partner with us to get this done.
- **Red Light Camera Proposal** to eliminate the use of these. We have been asked by another group if we'd support apposing this. Mike Triplett recommends that we don't get involved in this in any way. Register Neutral. If we get in the middle of that—we'd be in the middle of lower speed limit, helmets for everyone etc. We just need to stay out of traffic control issues all together.
- **Increased size of commercial transportation vehicles.** A representative wants to meet with us to get our support.



Treasurer's Report – Brandon Smith – Nella Seivert 1st, Katy Hill 2nd – approved. Motion Carries.

- December 2016 Financials
 - Not a lot of profit, some memberships and some smaller conferences – Profits for that month \$1455
 - Lots of expense this is normal --\$145,748.13 bringing next loss of \$164,630.30
 - Year-End 2016 Financials—compared to last year—realized conference expenses in December.
 - Expenses Totaled \$166,085.30
 - Current Liabilities—a few things haven't cleared yet at \$10,114.70
 - Total Liabilities and equity is \$443,904.23
 - Balance Sheet – shows all our assets and everything so you can see in more detail.
 - Aging Summary is \$5,467.47
 - Looking at YE 2016 P&L –Final net income \$36,803.36 compared to budget we hit very close to our mark.
 - Income side of our year end --Conference income \$1,310 under. Membership Income was over. Total Gross Revenue was just under budget by \$20,000. Administration Expenses under by \$18,000
 - Another good year.
- Approval of the 2017 Budget- Gary Merrill 1st, Brad Van DeLune 2nd – Approved. Motion Carried.
 - Brandon Smith went through each line item noted the following items:
 - Scholarship Draw Down -- \$6000 / year (\$1000 for each region) over the next 10-years
 - Red Flash Group Contract – How to start improving our public relations and education about EMS. Public Outreach Campaign to educate the public about who we are and what we do for them. Help the public understand who is delivering the EMS in their area—and how they can support those services.
- The E-Board worked very hard to figure out how to get a balanced budget. Specifically Jerry and Linda picked up where the budget meeting left off to get the budget balanced.
- Discussion – Credit Card Processing is very high. But invoicing is more costly with labor and we lose a lot of revenue, with the invoices NOT paid.

ISICSB Board Report – L. Frederiksen/R. Dehnert—no report

Office Administration – L. Arndt

- Event Update and Attendee Totals as of 1/17/2017:
 - 2017 SE EMS Saturday – 59 – excellent turn-out.
 - 2017 Emerging Trends Conference – 11 to date.
 - 2017 Uh-Oh Peds! Conference – 16 – Speaker replacement – Speaker Stephanie Haley Andrews can't make it. She has found a replacement speaker for us, Dr. Colwell, who will deliver the same presentations—using her powerpoints. EMS for Children-EMS Coordinator Eric Enderton has requested a vendor table at this Ped's Conference.
 - 2017 Regional Billing and Documentation Conference – 5 – LifeQuest and PCC have agreed to sponsor again \$6000 in corporate sponsorship monies committed to for 2017 conference.

2016 Committee Reports –

Executive – M McCulloch

- New Committee Assignments – see end of this document for the final list of committee members
- Please mark your calendar for the Strategy Meeting and Annual Meeting Mark your calendars. Very important.
- New Social Media Chair Gary Merrill
- Individual Membership Chair – Amy Gehrke
- Exhibit Hall – Amy Gehrke
- Registration Table and CE committees set up a little
- Rob Marsh resigned 1/2017 – Jerry Ewers will be tasked with replacing Rob's Seat.

Legislative/ByLaws – M. McCulloch

- **Proposed ByLaw Changes** –1st Katy Hill, 2nd Gary Merrill – Approved. Motion Carries.
 - Timing of our board meeting changes to reflect the February Annual Meeting.
 - Section 4 paragraph 2 – effected by that as well
 - Section Governing Body Paragraph E – changing language to resembling Roberts Rules of Order
 - Section 5 Meetings—adding a reading of our by-laws out loud. So we are all familiar with them and know where to find them.
 - Section 7 Meetings – also effected by Roberts Rules of Order
 - Addition of an “and” in Section 5

EMSAC – L. Frederiksen – Paramedicine meeting canceled. The committee has created a dynamic subcommittee that we will get a lot out of it. There was a lot of information on the FE pilot project where a county in Iowa wanted to be able to give an epi. Did they ever administer it? They are reevaluating that.



Membership – see report in packet

Membership Report						
1/17/2017						
AFFILIATE Membership Report						
	January-16	7-Jun-16	13-Jul-16	17-Aug-16	12-Sep-16	13-Oct-16
By Affiliate Level	Active	Active	Active	Active	Active	Active
Affiliate Membership Level 1	18	17	19	18	17	15
Affiliate Membership Level 2	38	48	47	48	41	41
Affiliate Membership Level 3	30	36	37	36	34	30
Affiliate Membership Level 4	17	12	12	12	12	12
TOTAL Affiliate Members	103	113	115	114	104	98
TOTAL Affiliate Training Centers	11	10	9	8	8	8

INDIVIDUAL Membership Report						
by IEMSA Region						
	January-16	7-Jun-16	13-Jul-16	17-Aug-16	12-Sep-16	13-Oct-16
Individual Members	1134	1130	1131	1137	1063	920
Student Members	94	173	178	158	180	205
Retired Members	3	4	5	5	5	4
Total Individual Members	1231	1307	1314	1300	1248	1129

Corporate Membership Report						
By Corporate Level						
	January-16	7-Jun-16	13-Jul-16	17-Aug-16	12-Sep-16	13-Oct-16
Platinum	4	4	4	4	4	4
Gold	13	13	13	13	18	18
Silver	1	2	2	2	1	1
Total Corporate Members	18	19	19	19	23	23

Allied Entities—no reports

Old Business

- **UPDATE --Instructor Development Conference – April 29th, 2017—Des Moines –Iowa EMS Educators –B.Rechkemmer –** Difficulty administrating the proposed support IEMSA offered.
- **EMS/Trauma/Preparedness Conference** -- Proposed Joint Conference in 2018. Diane Williams, Trauma Program Manager. Trauma wants to do a conference and do it in a way that’s multi-discipline. Katy will work with them to see if there is a way we can partner somehow. Would bring in-- Emergency Preparedness, EMS and EMS Physicians, Hospitals.
- **IDOT Group** – Brad Vande Lune is now our representative.

New Business--None

3:18pm Motion to adjourn--Brad VanDeLune 1st, Amy Gehrke 2nd

Member’s Name	Area of Responsibility	Initials/Proxy
Terry Evans	North Central Region	Absent
Merrill, Gary	North Central Region	Present
Sachen, Mark	North Central Region	Present
Gehrke, Amy	Northeast Region	Present
Morgan, Rick	Northeast Region	Absent
Ridge, Lee	Northeast Region	Present
Jorgensen, John	Northwest Region	Present by Proxy-L. Crilly
Crilly, LaDonna	Northwest Region	Present
Foltz, Tracy	Northwest Region	Present
Van DeLune, Brad	South Central Region	Present
Hill, Katy	South Central Region	Present
McCulloch, Mark	South Central Region	Present
Frederiksen, Linda	Southeast Region	Present
Fults, Matthew	Southeast Region	Present by Proxy -B. Rechkemmer
Summitt, Tom	Southeast Region	Present
Solt, Sarah	Southwest Region	Present
Marsh, Rob	Southwest Region	Present
Seivert, Nella	Southwest Region	Present
Buck, Brad	At Large	Present-by Proxy K. hill
Ewers, Jerry	At-Large	Present
Smith, Brandon	At-Large	Present
Briones, Mary	Education	Present
Rechkemmer, Brian	Education	Present
Stilley, Josh	Medical Director	Absent
Guest(s): Rebecca Curtiss-IDPH- Present - Present ; Mike Triplett –Lobbyist -Present		
Arndt, Lisa	Office Manager	Present