



January 14, 2021 –1:00-3:00p-- Board of Directors Meeting
Zoom Meeting | Join from PC, Mac, iOS or Android: <https://kirkwood.zoom.us/j/97461696886>
Or join by phone: 1 646 876 9923 or 1 301 715 8592 (US Toll)
Meeting ID: 97461696886

Call To Order – Mark Sachen, President 1:02P

Welcome/Roll Call/Proxies/Determination of Quorum/Conflict of Interest—Lisa Arndt, Office Manager -- Quorum Met. Attendance Detail at the end of this document.

Approval of Agenda – Mark Sachen, President -- Motion to approve by Andy Ney, 2nd K. Thornton. All Aye. Motion Carries

Lobbyist Report—Eric Goranson --

- Condition of the State Address, Andy Ney attended in the Gallery. She recognized that the House was working on an EMS as an Essential Service—and she said she would be working with the House on that.
- Kaufmann is moving this to a different committee to get it moving forward. If things go well we're going to try to get it done quickly as possible.
- Our challenge is getting into the budget on the Tax Reform bill. We'll need to really be effective with our emails to legislators. Call to Action items are really important and time sensitive.
- Weekly report will go to Legislative Committee starting next week.
- A few bills are already
- Sirens and lights, vehicle registration – minor issues that other public safety are working hard on. Our priority is essential service.
- Majority Leader in the Senate is Jack Repper, President of the Senate is Jake Chapman.

Bureau of Emergency & Trauma Services Report – IDPH Rebecca Curtiss, Bureau Chief BETS

- A few snafu's on background checks –nothing broadly concerning –working through them
- Pilot Projects – U of I – Quality Improvement/Quality Assurance Program
- COVID – still working with Test Iowa Sites and infectious diseases and the team leader on the Vaccine project in the state. EMS Providers are in Phase 1A – through Public Health Agencies to be sure you all are getting your vaccines.
- Advisory Council sent out updated info on Phase 1A
- Hoping to move to Phase 1B – soon – depending on availability of the vaccine. Iowa is in the top 10 States for doses in the administered and received. There will probably be some changes on how it's delivered and administered.
- **Judicial Funding** that came through last year. We were promised about 1 Million. But it started very slow. It did pick up a little end of summer into fall – have almost \$100,000 in that account now. Making decisions on how that will be allocated. But it doesn't go far—trying to make as big an impact as possible. Continuing to look for ways to do that.
- Governor's Mention was amazing, very excited about that.

Medical Director Report –Dr. Christopher Hill –

- Dr. Hill received his vaccine. Second Day is no joke – minor side effects. Possibly not able to work. Think of that in terms of scheduling. Make sure it is not the entire department—staggering is best.
- Protocols – NE Iowa Group – 6 medical directors are working to update. Additional ID medications. Full Authorization Level might have changed -a lot of questions about that.
- EMSAC – think innovatively and bring some new pilot ideas.
- Great showing of data coming out of the reporting from IDPH. It's very helpful to use to improve.

Approval of Minutes

- December 17, 2020 Board of Directors Meeting Minutes—Motion to approve Any Ney, Shawn Starr 2nd. All Aye. Motion Carries.

Treasurer's Report – December Financial Report – Motion to Approve Brian Rechkemmer, 2nd Katy Thornton. All Aye. Motion Carries.

Andy Ney, Treasurer--Reporting Period: December 1, 2020 through December 31, 2020

Beginning Balances as of December 1, 2020 – (Bank of The West Monthly Statement)

- Checking Account: \$35,750.74
- Money Market: \$439,634.08

Notes:

Profit & Loss Financial Statement –

Income Notes –

Total membership – \$28,440.00

- Affiliates \$3,500.00
- Corporate \$22,000.00
- Individuals \$2,940.00

Conference Income - \$33,026.70 o Other Income – \$26.64

- Expenses Notes – o Administrative – \$12,472.39
- Legislative - \$7,725.00 o Annual Conference – \$0.00
- Profit/Loss Notes – Looking at Excess Revenue of \$19,442.50 on the year.

Balance Sheet

- Current Assets — Interest accrued in MM \$14.89 o Checking Account —
- 35 credits - \$20,555.95
- 2 deposit -\$7,600.00
- 11 withdrawals - (\$4,672.95)
- 4 check — (\$10,650.41)
- A/R \$54,984.50
- Liabilities — Accounts Payable \$0.00

Ending Balances as of December 31, 2020. — (Bank of The West Monthly Statement)

- Checking Account: \$48,583.33
- Money Market: **\$439,648.97**

2021 Budget Report and Approval – Andy Ney Review line items, of 2021 Budget attached. There was discussion. Motion to approve Shawn Starr. 2nd Brian Rechkemmer. All Aye. Motion Carries.

Office Administration – L. Arndt

Meeting and Events Calendar Emailed – See attached.

Mark Your Calendars for the February 3, 2020 at the WDM Hilton Garden Inn –

10a-3p – Strategy Meeting—working lunch

4p-5:30p – Annual Member Meeting

Board Reports for the Member Annual Meeting – February 3, 2021 – 4p-5p

December BOD Meeting Date is December 16th (not the 17th)

Committee Reports –

Executive Report– Mark Sachen, President

- Budget meeting was held on January 6, 2021 – effective and efficient.
- Strategy Meeting – February 3, 2021 at the WDM Hilton Garden Inn from 10am-3pm – All Board Members Must Attend. Looking forward to setting goals and priorities and getting all your ideas.
- Annual Member Meeting – February 3, 2021 at the WDM Hilton Garden Inn from 4-5:30p --All Board Members Must Attend
- Committee Assignments for 2021 – see attached.

Billing and Management Conference- L. Frederiksen

August 16 + 17, 2021—Holding the WDM Hilton Garden Inn -- PWW Contract Signed – Might do Virtual.

EMS-Day-On-the Hill/Service Directors Roundtable— M. McCulloch

- EMS Day on the Hill CANCELLED.
- EMS Leadership Conference – NOW the “Service Directors Roundtable” – free to members a fee for Non-Members held in conjunction with our Annual Meeting and Strategy Meeting in February 2022. Blue Book for Service Directors – Tips and Tricks. Mark McCulloch is going to try to put that together. Book and 1- seat at the Service Directors Roundtable Event would be free to Affiliate Members as a new affiliate benefit starting in 2022.

Annual Conference— November 11-13, 2020 - K. Thornton

CCP Workshop –

- Planned and Scheduled for Friday, February 19, 2021 at Kirkwood College.
- As of 1/11/2021 -- 37 Registered Attendees, \$4,290 Income – (10)- ONLINE and (27) – In-person
- Will offer is as Virtual and In-person which is limited to 40 people.
- Credits will be through EICC.
- Complimentary Registration for IEMSA Board Members.
- Nursing credits not 100% approved. EMS is approved.

Awards – T. Summitt -

- **2020 IEMSA Awards** will be presented on May 15th at the Special HOO/Awards/Scholarship Event at the Iowa Event Center.
- **2021 Award Nominations** Application is open. Application is online in PDF and online Form – Deadline is September 1, 2021.

Exhibit Hall – A. Gehrke –Exhibit App for 2021 will open First Quarter 2021.

Legislative – M. McCulloch -- Legislative Strategy Meeting held January 6, 2021.

- IEMSA Position Statement – Mark McCulloch and Eric Goranson are working on a position statement.

ByLaws – M. Sachen -- Motion to approve by Brian Rechkemmer, 2nd Nella Seivert. All Aye. Motion Carries.

- Proposed Addition to the ByLaws to add the Conference Chair in all E-Board Communications and Meetings See the following change in the attached proposed by law change:

SECTION V – MEETINGS -- Item #2 to read:

2. The Exec Board will meet in person at a minimum once per year to create the annual budget and legislative talking points. The Conference Chair shall be included in these Exec Board Meetings, discussions, and communications throughout the year, but is not part of the governing board and is not exempt from the normal elections.

EMSAC – Brian Rechkemmer reported – Law Enforcement AED – nothing can be announced so hard to budget.

Membership:

Membership Report As of:		1/9/2021			
AFFILIATE Membership Report	14-Jan-18	17-Jan-19	12-Jan-20	9-Jan-21	
Affiliate Membership Level 1	23	28	28	32	
Affiliate Membership Level 2	56	87	87	81	
Affiliate Membership Level 3	37	45	45	44	
Affiliate Membership Level 4	17	22	22	23	
TOTAL Affiliate Training Centers	11	14	14	12	
TOTAL Affiliate Members	144	196	182	192	5%
Individual Members	1205	1107	1107	1023	
Student Members	183	338	7	194	
Retired Members	5	7	338	4	
Total Individual Members	1393	1452	1452	1221	-19%
By Corporate Level	14-Jan-18	17-Jan-19	12-Jan-20	9-Jan-21	
Platinum	4	3	3	3	
Gold	16	22	26	22	
Silver	0	0	0	0	
Total Corporate Members	20	25	29	25	
Total Members	1557	1673	1663	1438	-16%

	Individuals	Students	Affiliates	Corporates
Brand New Members in 2020	97	165	10	2
Rejoined in 2020	66	0	21	23
Total Members	1135	193	181	25

Members that Dropped by Year and Type of Service										
Year	# of Indv Drops	Individual	Retired	Student	Total AFF Drops	AFF-1	AFF-2	AFF-3	AFF-4	Training Ctr
2014	228	228	1	0	9	3	4	1	0	1
2015	115	108	7	0	8	1	6	1	0	0
2016	51	44	0	7	4	0	1	3	0	0
2017	372	188	5	179	10	3	5	2	0	0
2018	520	289	3	228	6	2	2	1	1	0
2019	405	189	2	214	15	3	6	5	1	0
2020	736	418	2	208	34	5	17	7	3	2

EMS Week/Memorial-- M. McCulloch &/or K. Thornton

- **2020 IEMSA Honorees will be recognized/honored on May 15th, 2021** at the Special HOO/Awards/Scholarship Event at the Iowa Event Center.

2021 Leadership Academy Fall – J. Jorgensen – Date TBD for September– not scheduled yet. Will be held at WDM Station #19 Training Room.

Voice – Mark Sachen Reported in Sarah Solt’s Absense. Two Printed Issues this year – both PRINTED and MAILED –other information will go out in E-News –

One will mail in the 1st quarter – this year ASAP – and the 2nd one the 3rd Quarter.

These issues will carry the full brochure and articles such as:

- UIHC EMS Fellowship Students to write articles for us.
- Dr. Pete article on Refusal of Narcan Admin
- PCG to do a regular column about GEMT
- Position Statement published when it is fine-tuned by Eric Goranson and the Legislative Committee and approved by the board.
- Awards Committee – to write an article about a chosen IEMSA AWARD Winner Spotlight.
- Volunteer Recruitment Article by Jeff Nohava—Hawarden Ambulance Service Director

Adjourn Motion to Adjourn – Andy Ney, 2nd Nick Jellison.

Member’s Name	Area of Responsibility	Initials/Proxy
Armstrong, Spencer	North Central Region	Proxy -- Andy
Carl Ginapp	North Central Region	Present
Sachen, Mark	North Central Region	Present
Gehrke, Amy	Northeast Region	Present
Jellison, Nick	Northeast Region	Present
Andy Ney	Northeast Region	Present

Member's Name	Area of Responsibility	Initials/Proxy
Jorgensen, John	Northwest Region	Absent
Starr, Shawn	Northwest Region	Present
Foltz, Tracy	Northwest Region	Present
Coburn, Ryan	South Central Region	Present
Thornton, Katy	South Central Region	Present
McCulloch, Mark	South Central Region	Absent
Gipson, Chuck	Southeast Region	Present
Alisa Meader	Southeast Region	Present
Summitt, Tom	Southeast Region	Proxy mark sachen
Solt, Sarah	Southwest Region	Proxy Jerry
OPEN	Southwest Region	OPEN
Seivert, Nella	Southwest Region	Present
Brus, Dawn	At-Large	Proxy – Al meader
Ewers, Jerry	At-Large	Present
Smith, Brandon	At-Large/Treasurer	Absent
Temple, Jamie	Education	Proxy –Brian
Rechkemmer, Brian	Education	Present
Dr. Christopher Hill	Medical Director	Present
Guest(s): Rebecca Curtiss- Present, Eric Goranson- Present		
Arndt, Lisa	Office Manager	Present