



**March 15, 2018 – 1-3pm -- Board of Directors Meeting**  
**Teleconference --Conference Calling: 857-216-6700, Conference Code 223239**

**Call To Order** – Mark McCulloch, President –1:01pm

**Welcome/Roll Call/Proxies/Determination of Quorum/Conflict of Interest**—K. Hill

**Approval of Agenda—Motion to Approve Rechkemmer, Summit**

**Lobbyist Report** -- Michael Triplett- The Capitol was rocked Monday morning by a video posted by a political blogger, allegedly showing Senate Majority Leader Bill Dix and a statehouse lobbyist in an affectionate embrace at a local tavern. By 2p that afternoon, Dix had resigned his seat. And by 11a on Wednesday, Senate Republicans had installed a new leadership team. Former Senate President Jack Whitver (R-Ankeny) moves into the Majority Leader's role, with Charles Schneider (R-West Des Moines) taking the President's gavel. Amy Sinclair (R-Allerton) was promoted to Schneider's role as Majority Whip, and Jake Chapman (R-Adel) taking Sinclair's place as Assistant Leader.

Because this vacancy occurred during the session, the voters in Senate District 25 will see an expedited special election to determine Dix's successor. His previously-announced Democratic challenger in the November race, Tracy Freese, will run in the special election, against former State Rep. and current USDA Iowa Director of Rural Development Annette Sweeney. According to Iowa Code 69.14, Gov. Kim Reynolds "shall order such ... election at the earliest practical time," but with at least 18 days' notice. Finally, this provision of the Code requires that the election be held on a Tuesday, but not on a day that conflicts with any school election within SD 25.

Friday, March 16 marks the second funnel deadline of the session. This means that most policy bills must be through one chamber and the committee of jurisdiction in the other to be considered further this session. By Monday, leadership will move its focus to the budget bills and tax reform proposals floating around both chambers. Per diem expenses run out on Tuesday, April 17.

Friday also marks the filing deadline for anyone wishing to run in the statewide, congressional and state legislative races this November. I'll have a more complete list of retirees and those hoping to return for one more bite at the apple in 2019 in future reports.

**Bureau of Emergency & Trauma Services Report** – IDPH Rebecca Curtiss, Bureau Chief BETS

- **Budget**--Expecting additional budget cuts before the end of the current fiscal year, unknown amounts, at this point no plans for additional state funds cuts to BETS but not sure. No word on FY 19 budget yet. The current reduction stands at just over \$600,000 for IDPH
- **Staffing**--Interviews underway for EMS Field Coordinator--waiting for Revenue estimating committee report
- **EMSC position**—Eric Enderton resigned -- requested to fill--waiting for federal budget before interviewing
- **Legislation** –
  - **Several Bills**--Board of Pharmacy to collect data related to schedule I and II prescriptions including the use and administration of Narcan--amendments added to relieve EMS providers from double documentation
  - **SF 2210**--political subdivisions to provide EMS--not likely to pass
  - **SF 2299** An Act relating to stroke-related care including the designation of comprehensive and primary stroke centers and acute stroke-ready hospitals, and stroke transport protocols--several amendments have been made, Ken reports not likely to pass
  - **SF 360**--Safe Haven
  - **HF 2285** Emergency Medical Services (EMS) Transportation Services Reimbursement under Medicaid--An Act relating to supplemental reimbursement for publically owned or operated ground emergency medical transportation providers through the Medicaid program, and including effective date provisions.



- **TCC-System Development-Healthcare Coalitions** --Communications between IDPH bureaus that are providing TA and guidance. Communications regarding purchase requests-should be directed back to SA fiscal agents
  - **Preparedness** --Application for preparedness funds took a 1% funding cut-submission is due April 9
- **AMANDA**- Still many challenges-cannot get auto download of registry results despite years of work, Steve working with NREMT to resume work on the program. Transition for the EMT P cannot be done on AMANDA, any questions should be directed to Steve. Renewal seems to be working, many questions, helpdesk is unable to keep up, a spreadsheet documenting the calls left on voice mail has been initiated, return calls may have several day wait period.
- **System Standards EMS Survey**- Results are in; Steve has spent hours compiling the data. Next steps to determine how and at what level the data will be shared is ongoing. Internally, the data will be analyzed to determine priorities and how to address the concerns in the data reports. Working with IEMSA exec team and EMSAC for decision making.
- **Mission Lifeline**- The 12 SA grants are out. Many questions about funding and how best to spend the funds related to cardiac emergencies. Direct questions to the fiscal agents
- **Stop the Bleed**- The statewide campaign to train-trainers is ongoing, State Troopers were most recently trained by state staff and will be provided tourniquets. Ongoing questions about the Good Samaritan laws and protections, AAG will be addressing. SA should be receiving the training kits soon, if not already. Direct questions about local training back to the grant coordinators.
- **LUCAS Update**-distribution and training to SE IA-earlier this week. On last RFA for first rollout and then will complete final for those that did not receive in first round. Questions to Chris.

**Medical Director Report** – Pending—Seeking New Medical Director- Still trying to find a Med Dir – anyone know someone please send them to Mark’s attention. Brian Rechkemmer has a couple docs he’ll approach. It’s a volunteer position, we like them to attend the board meetings to guide us on issues and things we need a Medical Directors perspective and wisdom. It’s a very important role to guide us—and we’d really like to get it filled.

**Approval of Minutes from the January 18, 2018**, Board of Directors Meeting – Motion to Approve T. Summitt—2<sup>nd</sup> Tracy Foltz. All Aye. Motion Approved.

**Treasurer’s Report** –Report submitted by Brandon Smith—read by Linda Frederiksen, Treasurer on 3/15/2018. Motion to Approve- 1<sup>st</sup> Brian Reckemmer—2<sup>nd</sup> Gary Merrill. All Aye. No Discussion. Motion Approved.

**January 2018 Financial Report as submitted by Brandon Smith, Treasurer**

January P&L YTD 2017 Comparison:

YTD Gross Profit: \$(2,941.00) difference from 2017 -23.0%  
-63.6% decrease in membership revenue (3,542.00)

YTD Total Expenses: \$\$1,858.86 (7,548.46) decrease from 2017, -80.2%

Difference is due to the Emerging Trends Conference/EMS Day on Hill expenses not yet hitting the books.

Balance Sheet:

Assets and Liabilities: \$470,898.89

Checking/Savings(MM): \$458,336.93

A/R: \$7,097.84

Checking Account BALANCE January 31, 2018: \$192,080.40

Credits: \$19,315.00

Debits: \$118,878.27

Money Market: Interest \$68.93 and Balance \$300,638.75

Report submitted by Brandon Smith, Treasurer on 3/15/2018

**February 2018 Financial Report as submitted by Brandon Smith, Treasurer**

February 2018 P & L:

INCOME: Gross Revenue \$7,415.00

EXPENSES: Administrative \$13,364.97; Annual Conference \$11,300.00 (Venue)



Total Expenses: \$27,667.15  
NET Revenue: -\$20,189.88  
February P&L YTD 2018:  
YTD Gross Profit: \$17,265.00  
YTD Expense: Administrative \$15,223.83  
Conference: \$11,300.00  
Wages : \$6441.52  
YTD Total Expenses: \$33,496.77  
Note: YTD Comparison was not provided in the Docs for previous year comparison.  
YTD NET Income: -\$16,100.57  
Balance Sheet:  
Assets and Liabilities: \$462,861.76  
Checking/Savings(MM): \$443,595.81  
A/R: \$4,827.84  
Checking Account BALANCE February 28, 2018: \$174,269.46  
Credits: \$6,472.45  
Debits: \$24,283.39  
Money Market: Interest \$62.27 Balance: \$300,701.02

**ISICSB Board Report** – L. Frederiksen/R. Dehnert—Linda Frederiksen—term is ending in April. Mark McCulloch has made a recommendation to replace Linda Frederiksen. Has to be geographically and gender balanced board. Linda Frederiksen gave the board her notice. We’d like to have Rob Dehnert and he has expressed his interest in being our representative-but it upsets the gender balance to have him on. So we’re looking for a female representative. Need someone that is active and super knowledgeable. Linda’s notice was very clear on the best representation being Rob Dehnert.

**Office Administration** – L. Arndt

- Computer Issues – Updated Laptop—is in. Little Dog Tech is no longer our Computer Tech Vendor. We will use 600 Monkey’s from now on. Mark McCulloch has requested we ask 600 Monkey’s about getting a “Back-up” computer/image to use in case this happens again.
- QuickBooks 8 Desktop—Set-up, Including Payroll Module Up and Running
- New Hilton Tour—it will be wonderful for our members. Short walk and beautiful hotel.
- Board Meeting for April will be held in April 16, 2018 8-10am -- in conjunction with the Billing & Documentation Conference at the Hilton Downtown. If you are not attending in person—let us know-we are looking at what room we should use for that meeting—based on size of our in-person board numbers.

**Committee Reports –**

**Executive Report**– M McCulloch – Met with IAF to thank them for partnering with us on Mark McCulloch reached out to HYVEE to work with their dietitian services –to help EMS folks use their services to get a healthier EMS. We can’t do a lot about some things in our profession—such as sleep deprivation, etc. But maybe this is something that will help. If we can get their services for EMS professionals at much reduced fee, it would help those wanting and can’t afford this type of service.

**He also wants ideas and feedback on how to put money back into EMS in Iowa**—open to ways to do that.

**Billing and Management Conference**-April 16 & 17, 2018—at the NEW! Hilton Hotel Downtown DSM

4 -- CADS Certification Course ONLY Registrants

19 -- Billing & Documentation ONLY Registrants

11 -- Two-Day Registrations

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**Totals: 15--Day 1: CADS Attendees**

**30--Day 2: Billing & Documentation Conference Registrants**

- Elite Sponsor – PCC & Vendor Tables – Stryker possibly Lifeline/KEV



**Pediatric Conference** –February 24, 2018 – M. Fults –Coralville Radisson –

- 46 Attendees – better than expected turn-out. Instructors did a great job--all around went really well.
- 2019 Uh-Oh! Ped’s Conference to be held in Sioux City—LaDonna Crilly-Chair

**EMS-Day-On-the Hill/Emerging Trends Conference**—

- February 8th, 2018—M McCulloch – Marriott DSM – Conference went really well. Our Coalition Models Conference was great. Lost some folks in the afternoon session due to the weather.

**Annual Conference**— November 8-10, 2018 -- K. Hill

- Hilton Room Block Contracts for 2019 and 2020 Annual Conference are finalized and signed.
- Added a Small Courtesy Room Block at the Embassy Suites Downtown

**Exhibit Hall** – A. Gehrke –

- Working on Air Methods Sponsorship of the Friday Night Party.
- 8 Vendors already signed up – UnityPoint, Image Trend, Stryker, Gunderson Health, Phillips, Aladtec, WReeves

**Legislative/ByLaws** – M. McCulloch

- Legislative Update – See Lobbyist Report
  - Tax Credit Saved—sunsets inn 2022
  - GEMT
  - Essential Service

**EMSAC** – L. Frederiksen – 2018 Protocols are out. We’ll need to get a reminder in our VOICE this issue.

**Membership** –

Membership Report As of:

3/17vs. 3/18

AFFILIATE Membership Report	15-Mar-17	15-Mar-18	Previous Year % change
	Active	Active	
By Affiliate Level			
Affiliate Membership Level 1	22	24	9%
Affiliate Membership Level 2	57	56	-2%
Affiliate Membership Level 3	32	36	13%
Affiliate Membership Level 4	16	17	6%
<b>TOTAL Affiliate Training Centers</b>	9	10	11%
<b>TOTAL Affiliate Members</b>	136	143	9%
Affiliates by IEMSA Region	15-Mar-17	15-Mar-18	
NW Region	17	18	
NC Region	15	13	
NE Region	35	31	
SW Region	19	19	
SC Region	24	33	
SE Region	24	14	
No Address On File OR Out-of-State	2	15	
<b>TOTAL Affiliate Members</b>	136	143	
INDIVIDUAL Membership Report			
by IEMSA Region	15-Mar-17	15-Mar-18	
North Central	135	127	
North East	177	151	
North West	305	305	
South Central	154	153	



South East	300	315	
South West	290	273	
No Address On File or Out-Of-State	53	131	Previous Year
TOTAL Individual Members	1414	1455	% change
Individual Members	1195	1158	-3%
Student Members	212	291	37%
Retired Members	7	6	-14%
Total Individual Members	1414	1455	3%
<b>Corporate Membership Report</b>			
			Previous Year
By Corporate Level	15-Mar-17	15-Mar-18	% change
Platinum	4	4	0%
Gold	18	16	-11%
Silver	2	0	-100%
Total Corporate Members	24	20	-17%
<b>Membership Drop Report</b>			
	15-Mar-17	Feb Drops	
Individual Drops		30	
Student Drops		10	
Affiliate Drops		4	
TOTAL Dropped Members		44	

#### EMS Week/Memorial -B. VandeLune – May 19, 2018

- Nate Boulton Guest Speaker
- Looking for an EMS Centered type of speaker—Suggestion to ask Rebecca Curtiss—BETS Bureau Chief
- 2 Memorial Apps as of 3/8/2018
  - Jeffrey E. Filkins – Hartley Ambulance Sponsored
  - Ronald Lee

**Voice** – M. Briones – Deadline for Articles is March 20, 2018

**Community Paramedicine/MHC** – L. Frederiksen – Set meeting schedule for 2018 – LUCAS meeting in Des Moines tomorrow at 9am. Look at Chapter 14 from the State of Wyoming—outlining their paramedicine program. Terry Evans came to the last meeting Terry Evans and Mary Kruz are added to the committee. Mercy Ambulance in Des Moines bringing a couple vehicles and will talk about their 3-party approach to paramedicine.

#### New Business –

- Mark McCulloch – has been considering supporting the Educators more. As was motioned at our last meeting. Trying to think of ways our dollars can touch more people. We have a hard time staffing and supporting a booth— but perhaps we can support them in other ways. Brian offered to get a small booth set-up. We approved a support for discounts for our members
- Motion to sponsor our State EMS Educators Association Conference with an additional \$500—M. McCulloch 1<sup>st</sup>, Tom Summitt 2<sup>nd</sup>, All Aye. No Discussion. Motion Approved.

**Motion to Adjourn** – B. Rechkemmer 1<sup>st</sup>, T. Summitt at 2:15pm

Member's Name	Area of Responsibility	Initials/Proxy
OPEN as of October 2017	North Central Region	
Merrill, Gary	North Central Region	Present



Member's Name	Area of Responsibility	Initials/Proxy
Sachen, Mark	North Central Region	Present by Proxy Tom Summitt
Gehrke, Amy	Northeast Region	Present By Proxy J Ewers
Morgan, Rick	Northeast Region	Absent
Ridge, Lee	Northeast Region	Absent
Jorgensen, John	Northwest Region	Absent
Crilly, LaDonna	Northwest Region	Absent
Foltz, Tracy	Northwest Region	Present
Van DeLune, Brad	South Central Region	Present by Proxy – B. Rechkemmer
Hill, Katy	South Central Region	Absent
McCulloch, Mark	South Central Region	Present
Frederiksen, Linda	Southeast Region	Present
Fults, Matthew	Southeast Region	Absent
Summitt, Tom	Southeast Region	Present
Solt, Sarah	Southwest Region	Present
Wickizer, Jason	Southwest Region	Present
Seivert, Nella	Southwest Region	Present by Proxy – J Wickizer
OPEN as of Dec 2017	At Large	
Ewers, Jerry	At-Large	Present
Smith, Brandon	At-Large	Absent
Briones, Mary	Education	Present by Proxy – L.Frederiksen
Rechkemmer, Brian	Education	Present
OPEN – Resigned 12/2017	Medical Director	
<b>Guest(s):</b> Rebecca Curtiss, BET Bureau Chief—Present, Mike Triplett, IEMSA Lobbyist—Absent		
Arndt, Lisa	Office Manager	Present