



March 18, 2021 –1:00-3:00p-- Board of Directors Meeting

Zoom Meeting | Join from PC, Mac, iOS or Android: <https://zoom.us/j/91628921486>

Or join by phone: 1 312 626 6799 | Meeting ID: 916 2892 1486

Call To Order – Mark Sachen, President - 1:03pm

Welcome/Roll Call/Proxies/Determination of Quorum/Conflict of Interest—Tom Summitt, Secretary --

Approval of Agenda – Mark Sachen, President – Approve the Agenda Tom Summitt, 2nd Andy Ney. All Aye. Motion Carries

Lobbyist Report—Eric Goranson -- Fewer Bills over all

1. **Tax Credits for Volunteers in Ems**—Two Versions HF 563 – passed out of Sub HF 447 raises from \$100 - \$1000. Senate and House need to figure this out on a dollar amount. Sen. Dickie support this – appreciate him. Not sure how it
2. **EMS Essential Service Bill** –

- **There are two sessions per year –if the bill doesn’t go through this year—we can start from where we left off this year with it approved through the House.**
- **If we can get it moved over to Ways + Means Committee** – We have until the 2nd Funnel on April 4-5, 2021, to get them out of committee to the Ways and Means Committee. We have all Senators that want to move it along. But it’s not going anywhere. We need it to get out of committee and to the Senate floor. We have no idea what the dynamics on what’s been happening behind the scenes. We need to keep talking about this with our Senators.
- **Action Alert -- An email push** – Eric will get an email to me today if not tomorrow, to outline the key members to get some grassroots movement and action on this. They are the tip of the spear to penetrate and get this moving.
- **Staffing Issue** – we need to recognize the staffing issue no matter if it’s rural or metro.

IEMSA’s Essential Service bill, House File 562, was introduced by Rep. Bobby Kaufmann and supported by all the interest group stakeholders. It quickly passed the House unanimously. Since then, it has been assigned to State Government Committee in the Iowa Senate and has not moved yet.

It’s important to remember a couple of things:

1. The Iowa legislature works on 2-year cycles called “Assemblies.” We are currently in the 1st legislative session of this assembly so if the bill does not move, we don’t have to start over.
2. We obviously think it should pass THIS YEAR! To accomplish that, we need to make sure our advocacy on this bill is respectful but direct. Please work with us to build relationships and get this bill passed quickly.

It’s also important to remember that, although efforts to get EMS declared an essential service statewide have been ongoing for MANY years, this particular bill/concept is new (third year and first for this particular version) and the impact is HUGE so we understand some in the legislature wanting to make sure we get this right.

The first order of business is to encourage the Senate State Government Committee to pass the bill and send it (probably) to the Ways and Means committee for further consideration. This has to happen before April 1 as the deadline to get it out of committee is quickly approaching and Ways and Means is not subject to the “funnel” deadlines and would keep the bill alive the rest of the session. This would not guarantee a vote by the entire Senate but would keep the door open for us this year.

We need you to visit the “Find Your Legislator” page and find out if one of the members of the State Government Committee is your Senator. If you are a constituent of a member of the committee, we need you to email him/her today and ask that the bill receive consideration in the committee immediately.

Bureau of Emergency & Trauma Services Report— IDPH Rebecca Curtiss, Bureau Chief BETS

- Some legislation going on about making the BETS a Board as a Licensing Body. Most groups are registered undecided with concerns. Because it’s hard to argue that State Gov shouldn’t justify what their doing. Recommend we declare undecided.
- Affiliation EMS Coordinators – had questions about Affiliations in Administrative Rules. Best Practices are amazing across the state. Still hearing some concerns that these rules are trying to run rural EMS out. But it’s just the opposite of that. EMS coordinators are working to help Rural Ems Services get the help they need to manage these affiliate agreements. Trying to do some online training for them about affiliations and how to get them what they need to meet.

- Medical Director – Dr. David Stilley was the temporary State Medical Director. Dr. Stilley will stay on as the DMAT Medical Director and AED Medical Director – Dr. Ahmed will be taking over July 1, 2021, permanent position. as the State Medical Director full-time director. Working on the contract now.
- New EMS Field Coordinator
- Additional Funds coming from Civil Penalties – up to \$100,000. That will be included in the July 1st contracts. Look at final amount in mid-June.
- Ebola – has sprung its ugly head again.
- **Vaccine** – Early April – we should be getting more federal supply vaccine so that all lowans can get vaccine. Rebecca will send an email to administration at IEMSA to encourage them to get it, before its open to all and they can't get it.

Medical Director Report –Dr. Christopher Hill – no report.

Guest Presentations:

- **1:30p-1:45pm –Accessing Needed Funding Through Grants as an EMS Provider** – A 3-Part Workshop Zoom Series -- Presented by Dave Hansher, Deputy Chief, Ute Pass Regional Health Service District Add this series as a benefit of membership to Affiliates, with a small “Commitment Registration Fee of \$5/pp” – Lots of great value here – Lisa will work with E-Board to get this finalized.
- **Career Cert** – Danielle Wagner and Lisa Moore – Presentation of ONLINE CE CERT Program Benefit for our Individual and Affiliate Members. There was concern the discount offered is the same rate as what is online. Lisa will follow up -- and work with E-board to finalize this.
 - **Free Education – send an email for each quarter.**
 - **Free CEUs – webinars**
 - **Past articles are available – used for VOICE or conduct training**
 - **FREE Webinars – upcoming one’s are Situational Awareness, Ketamine, Mental Health ..etc.**
 - **Affiliate Opportunities – Get a discount to career cert**

CareerCert Pricing with Discounts

	EMR Refresher	EMT Refresher	AEMT Refresher	Paramedic Refresher	10-Course Subscription	1-Year Subscription	2-Year Subscription	DICO Training
Regular Price	\$69	\$170	\$199	\$250	\$59	\$85	\$115	\$249
Member Price	\$58.65	\$144.50	\$169.15	\$212.50	\$50.15	\$72.25	\$97.75	\$211.65

○ **Approval of Minutes**

- January 14, 2021 Board of Directors Meeting Minutes – Motion to approve by Andy Ney, 2nd by Tracy Foltz. All Aye. Motion Carries.

Treasurer’s Report – Andy Ney

Reporting Period: January 1, 2021 through January 31, 2021

Beginning Balances as of January 1, 2021, – (Bank of The West Monthly Statement)

- Checking Account: \$48,583.33
- Money Market: \$439,648.97

Notes:

Profit & Loss Financial Statement – Attached

- **Income Notes** –
 - Total membership – \$5,767.00
 - Affiliates \$1,350.00
 - Corporate \$1,000.00
 - Individuals \$3,417.00
 - Conference Income - \$3,452.50
 - Other Income – \$502.94 (SE EMS Conference)
- **Expenses Notes** –
 - Administrative – \$7,022.13
 - Insurance \$4,410.00
 - Annual Conference – \$0.00
- **Profit/Loss Notes** –
 - Looking at Loss for Jan. 2021 at **(\$846.16)**

Balance Sheet – Attached

- Current Assets – Interest accrued in MM \$14.94
- Checking Account –
 - 33 credits - \$13,873.25
 - 0 deposit –
 - 14 withdrawals – (\$6,863.06)
 - 3 check – (\$5,815.21)
 - A/R \$44,529.50
- Liabilities – Accounts Payable \$0.00

Ending Balances as of January 31, 2021, – (Bank of The West Monthly Statement)

- Checking Account: \$49,778.31
- Money Market: \$439,663.91

Reporting Period: February 1, 2021 through February 28, 2021

Beginning Balances as of February 1, 2021, – (Bank of The West Monthly Statement)

- **Checking Account:** \$49,778.31
- **Money Market:** \$439,663.91

Profit & Loss Financial Statement – Attached Tom/Jamie A

- **Income Notes** –
 - o Total membership – \$4,284.00
 - Affiliates \$800.00
 - Corporate \$1,000.00
 - Individuals \$2,484.00
 - o Conference Income - \$6,025.00
 - Exhibitors \$835.00
 - Registration \$5,190.00 (CCP)
 - o Other Income – \$4,891.24 (Regional EMS Conference & Billing Conf.)
- **Expenses Notes** –
 - o Administrative – \$3,375.34
 - o Annual Conference – \$650.00 (CCP Honorariums)
- **Profit/Loss Notes** –
 - o Looking at excess revenue for 2021 of **\$7,201.14**

Balance Sheet – Attached

- Current Assets – Interest accrued in MM \$13.49
 - o Checking Account –
 - 33 credits - \$13,346.75
 - 0 deposit –
 - 11 withdrawals – (\$5,636.65)
 - 2 check – (\$364.00)
 - o A/R \$45,924.50
- Liabilities – Accounts Payable \$0.00

Ending Balances as of February 28, 2021, – (Bank of The West Monthly Statement)

- Checking Account: \$57,124.41
- Money Market: \$439,677.40

Office Administration – L. Arndt

- Meeting and Events Calendar
- Board Full -Zip Jackets are ordered
- IEMSA Email Update – Email was down for a full week. Still not fully navigated to Gmail Suite yet—but access to the g-mail suite non-profit account is done. Lost all email history except what is saved on the hard drive—and it's very difficult to retrieve. This slows work down a lot.
- Mark Your Calendar:
 - o Next IEMSA Board Meeting is April 15, 2021 by Zoom.
 - o May 15, 2021 – Honoring Our Own/Memorial/Awards Ceremony – Iowa Event Center Ballroom 10am-12:30p – Board Members wear Black Board Shirts and Kahki's
 - o Board Members will line up on each side of the center aisle, in the final area before the exit, to honor the families as they exit.

Committee Reports –

Executive Report– Mark Sachen, President - State EMS Associations Meeting – Jerry Ewers and Mark Sachen attended, Lisa Arndt attended for a few sessions. Compared to other associations in attendance we are weathering the Pandemic well. Thanks to past Board decisions and management of our day-to-day.

Billing and Management Conference- N. Seivert/C. Gipson

August 16 + 17, 2021—Holding the WDM Hilton Garden Inn -- PWW Contract Signed – Might do Virtual. Agenda is done. Ready to go. Need to get that up and running. Committee will decide on Virtual Event. Or Hybrid.

EMS-Day-On-the Hill/Service Directors Roundtable— M. McCulloch

- EMS Day on the Hill – February 16, 2022 – Capitol Rotunda
- “Service Directors Roundtable” – free to members a fee for Non-Members held in conjunction with our Annual Meeting and Strategy Meeting on February 15, 2022.

SE EMS Saturday --- A Record Year -- 123 Attendees. Attendees would like it to be live again.

Annual Conference— November 11-13, 2021 - K. Thornton

CCP Workshop 2021– 101 Attended.

Speakers – A. Meader

Awards – T. Summitt

- **2020 IEMSA** May 15th Special HOO/Awards/Scholarship Event at the Iowa Event Center, has been cancelled. We can recognize HOO in November. Look into what to do with AWARDS Ceremony.
- **2021 Award Nominations** Application is open. Application is online in PDF and online Form – Deadline is September 1, 2021.

Entertainment –A. Ney

Exhibit Hall – A. Gehrke

Honoring Our Own – T. Summitt

ByLaws – M. Sachen – Updated and on the website.

EMSAC – L. Frederiksen – Need to send appointment letter to IDPH for Linda to renew her appointment – her term ends June 2021. Terry Evans and Mike VanNewell are new co-chairs for Paramedic.

Membership:

Membership Report As of: 3/13/2021						
AFFILIATE Membership Report	15-Mar-17	15-Mar-18	20-Mar-19	15-Mar-20	13-Mar-21	3/20 v. 3/21
Affiliate Membership Level 1	22	24	29	27	34	
Affiliate Membership Level 2	57	56	70	83	83	
Affiliate Membership Level 3	32	36	41	42	44	
Affiliate Membership Level 4	16	17	19	23	23	
TOTAL Affiliate Training Centers	9	10	13	13	12	
TOTAL Affiliate Members	136	143	172	188	196	4%
Individual Members	1195	1158	1191	1068	1079	
Student Members	212	291	333	315	161	
Retired Members	7	6	7	5	6	
Total Individual Members	1414	1455	1531	1388	1246	-10%
Platinum	4	4	3	3	3	
Gold	18	16	21	23	23	
Silver	2	0	1	0	0	
Total Corporate Members	24	20	25	26	26	
Total Members	1574	1618	1728	1602	1468	-15%

Marketing/Merchandise/Web – N. Seivert

EMS Week/Memorial-- M. McCulloch &/or K. Thornton

- **2020 IEMSA Honorees will be recognized/honored on May 15th, 2021** at the Special HOO/Awards/Scholarship Event at the Iowa Event Center. 2021 Application is still open. Closes April 1, 2021 Event Cancelled for this year. We will notify the Memorial Honoree Families that we will engrave their names – but will not have the ceremony this year. They will be honored at the May 14th, 2022 Memorial.

2021 Leadership Academy Fall – J. Jorgensen – September 29 & 30, 2021, WDM Hilton Garden Inn. Jon Politis is contracted. Hotel is reserved.

Voice – S. Solt – Working to pull it together. Article from EMS Fellows is in the works. Possible Article on Grant Writing by Dave Hansher. Some Ads are in from Corporates. Article Announcing Benefit of Career Cert if that is approved.

Allied Entities:

Community Paramedicine/MHC –Terry Evans and Mike Niewaal

NAEMT—Tony Sposeto

State Fire Serv./Emergency Response Council – Thomas Craighton

State Medical Examiners Advisory Council-- Tom Summitt

TSAC –Nella Seivert – Need to send letter nominating Nella Seivert, as the IEMSA Representative before April 1, 2021.

Iowa Preparedness Advisory Committee (PAC) – Need to send letter of nominee to replace Gary Merrill before May 15, 2021.

ISICSB Board Report – Brigit Edson – Linda Frederiksen (prior ISICSB Board Representative contacted Chris Maier, the ISICSB SWIC – she reported the had to send a mass email to fill the position, which he thinks was filled in September 2020 by Bridget Edson who works in Emergency Management in Chickasaw County. Linda stressed to Chris that this was supposed to be an EMS Provider, as Emergency Management, Law Enforcement, Dispatch and Fire are already represented. He stated that Bridget qualified because she is on a rescue squad in Chickasaw County-I think that after 2.5 years of being open, that he is just relieved to have it filled. Link to the ISICSB Board Listing: <https://isicb.iowa.gov/committees/board-member>

Adjourn -- 3:09p – Motion to adjourn Katy Thornton Motion. 2nd Nick Jellison. All Aye. Motion Carries.

Member's Name	Area of Responsibility	Initials/Proxy
Armstrong, Spencer	North Central Region	x
Carl Ginapp	North Central Region	x
Sachen, Mark	North Central Region	x
Gehrke, Amy	Northeast Region	Summitt-Proxy
Jellison, Nick	Northeast Region	x
Andy Ney	Northeast Region	x
Jorgensen, John	Northwest Region	McCulloch-Proxy
Starr, Shawn	Northwest Region	Foltz-Proxy
Foltz, Tracy	Northwest Region	x
Coburn, Ryan	South Central Region	Absent
Thornton, Katy	South Central Region	Absent
McCulloch, Mark	South Central Region	x
Gipson, Chuck	Southeast Region	x
Alisa Meader	Southeast Region	Absent
Summitt, Tom	Southeast Region	x
Solt, Sarah	Southwest Region	Absent
OPEN	Southwest Region	0
Seivert, Nella	Southwest Region	Absent
Brus, Dawn	At-Large	Ney-Proxy
Ewers, Jerry	At-Large	Sachen-Proxy
Smith, Brandon	At-Large/Treasurer	Absent
Temple, Jamie	Education	x
Rechkemmer, Brian	Education	Temple-Proxy
Dr. Christopher Hill	Medical Director	Absent
Guest(s): Rebecca Curtiss- x Eric Goranson- x		
Arndt, Lisa	Office Manager	x