



April 15, 2021 –1:00-3:00p-- Board of Directors Meeting Minutes

Zoom Meeting | Join from PC, Mac, iOS or Android: <https://us06web.zoom.us/j/85062271329>

Or join by phone: 1 312 626 6799 | Meeting ID: 85062271329

Call To Order – Mark Sachen, President at 1:03pm

Welcome/Roll Call/Proxies/Determination of Quorum/Conflict of Interest—Lisa C. Arndt, Office Manager --

Approval of Agenda – Mark Sachen, President - Brian Rechkemmer Motion to Approve. 2nd by Andy Ney – All Aye. Motion Carries.

Lobbyist Report—Eric Goranson – There is some great news – the bill is getting revived with possibility of getting approved. Several Options to possibly get this done. Cautiously optimistic.

Approval of Minutes -- March 18, 2021 Board of Directors Meeting Minutes -- Motion to Approve by Tracy Foltz. 2nd by Brian Rechkemmer. All Aye. Motion Carries.

Treasurer's Report – Andy Ney, **Reporting Period:** March 1, 2021 through March 31, 2021 –Motion to Approve Brian Rechkemmer. 2nd Tracy Foltz. All Aye. Motion Carries.

Beginning Balances as of March 1, 2021, – (Bank of The West Monthly Statement)

- Checking Account: \$57,124.41 ; Money Market: \$439,677.40

Profit & Loss Financial Statement – Attached

- **Income Notes –**

Total membership – \$3,880.00
Affiliates \$1,000.00
Corporate \$1,500.00
Individuals \$1,380.00
Conference Income - \$2,067.50
Exhibitors \$1,917.50
Other: \$150.00

Other: \$982.89 (Billing, MM, SE EMS Conf, Merch)

- **Expenses Notes –**

Administrative – \$4,199.85 (Rent, Internet Software, etc.)
Annual Conference – \$12.95 (Misc.)

- **Profit/Loss Notes** – Looking at excess revenue for 2021 of **\$5,027.38**

Balance Sheet --

- Current Assets –

- Interest accrued in MM \$14.94

Checking Account –

- 17 credits - \$6,940.45
- 0 deposit – \$0.00
- 10 withdrawals – (\$2,607.49)
- 9 check – (\$4,039.64)
- A/R \$45,449.50

- Liabilities – Accounts Payable \$0.00

Ending Balances as of March 31, 2021, – (Bank of The West Monthly Statement)

- Checking Account: \$57,417.73
- Money Market: \$439,692.34

Office Administration – L. Arndt

- June 17th is our next Board Meeting – by Zoom 1-3pm

Committee Reports –

Executive Report– Mark Sachen, President --

- Carl Ginapp, Mark Sachen and one other EMS Service Director did a great media interview. Should be out in May 2021.
- **NAEMT** – EMS Day on the Hill – Successful meeting with Nebraska and Iowa combined legislators. Reviewed all our initiatives. They are very supportive of all our initiatives. Met with Fenestra and Grassley were on personally – others were their assistants.

Billing and Management Conference- Chuck Gipson - August 16 + 17, 2021—Holding the WDM Hilton Garden Inn -- PWW Contract Signed – Might do Virtual. Met with Doug everything is put together – possibly going LIVE. Or Hybrid. Working on how to do that. Possibly increase some revenue and attendance.

Group Purchasing – Nella Seivert – Boundtree wanted to update some pricing on some products. Out of 250 items, there are only a small percentage increase. After reviewing these is no issue with the increase. Nella will send email to Boundtree with approval.

EMS-Day-On-the Hill/Service Directors Roundtable— M. McCulloch

- EMS Day on the Hill – February 16, 2022 – Capitol Rotunda – 7-9am
- “Service Directors Roundtable” – free to members a fee for Non-Members held in conjunction with our Annual Meeting and Strategy Meeting on February 15, 2022.

SE EMS Saturday --- TBD 2022 Date

Annual Conference— November 11-13, 2021

- **Speakers** – K. Thornton – Speaker Committee is working on getting a speaker committee meeting done on Monday, April 19th.
- **Awards** – T. Summitt
 - o **2020 IEMSA Awards** will be presented on Nov 13, 2021 at the Annual Conference. All Award Winners have been notified.
 - o **2021 Awards Closed.**
- **Honoring Our Own** – T. Summitt – 2020 and 2021 Honorees will be recognized and honored.

EMSAC – B. Rechkemmer – COVID Response still working very heavy. Big bundle of Vaccines coming in the next couple weeks. Some extras. Still don’t have a department director. Service Directors can now see who is being investigated each month –to save some time for them checking on their providers each month.

Membership – Individual (A. Gehrke), Affiliates (M. McCulloch), Corporate (J. Ewers), Training Center Affiliates (B. Rechkemmer)

Membership Report As of: 4/11/2021

AFFILIATE Membership Report	10-Apr-18	5-Apr-19	13-Apr-20	11-Apr-21	4/20 v. 4/21
	Affiliate Membership Level 1	24	28	22	
Affiliate Membership Level 2	56	69	89	83	
Affiliate Membership Level 3	35	40	43	48	
Affiliate Membership Level 4	20	21	23	23	
TOTAL Affiliate Training Centers	10	13	14	12	
TOTAL Affiliate Members	145	171	191	201	5%
Individual Members	1169	1167	1059	1106	
Student Members	290	316	299	172	
Retired Members	6	7	5	6	
Total Individual Members	1465	1490	1363	1284	-6%
Platinum	4	3	3	3	
Gold	16	21	23	23	
Silver	0	1	0	0	
Total Corporate Members	20	25	26	26	
Total Members	1630	1686	1580	1511	-5%

Marketing/Merchandise/Web – N. Seivert - Haven’t done anything with merchandise.

EMS Week/Memorial-- M. McCulloch & K. Thornton

- o **Next EMS Memorial will be held May 14, 2022 at WDM Station #19.**
- o **2020 and 2021 IEMSA Honorees will be recognized at the 2022 Ceremony.**

2021 Leadership Academy Fall – J. Jorgensen – September 29 & 30, 2021, WDM Hilton Garden Inn. Jon Politis is contracted. Hotel is reserved.

Allied Entities – Looking for a male and female to be IEMSA PAC Committee Members. Need to recommend Representatives. Deadline is May 15, 2021. First meeting in July 2021.

Adjourn – Motion to Adjourn-- Chuck Gipson – 1:52p

Member’s Name	Area of Responsibility	Initials/Proxy
Armstrong, Spencer	North Central Region	Present
Carl Ginapp	North Central Region	Present
Sachen, Mark	North Central Region	Present
Gehrke, Amy	Northeast Region	By Proxy – Spencer Armstrong

Member's Name	Area of Responsibility	Initials/Proxy
Jellison, Nick	Northeast Region	Present
Andy Ney	Northeast Region	Present
Jorgensen, John	Northwest Region	Present
Starr, Shawn	Northwest Region	Absent
Foltz, Tracy	Northwest Region	Present
Coburn, Ryan	South Central Region	Absent
Thornton, Katy	South Central Region	Present
McCulloch, Mark	South Central Region	Present
Gipson, Chuck	Southeast Region	Present
Alisa Meader	Southeast Region	Present by Proxy – Tracy Foltz
Summitt, Tom	Southeast Region	Present by Proxy – Mark Sachen
Solt, Sarah	Southwest Region	Present
OPEN	Southwest Region	
Seivert, Nella	Southwest Region	Present
Brus, Dawn	At-Large	Present by Proxy Rech
Ewers, Jerry	At-Large	Present By Proxy – Andy Ney
Smith, Brandon	At-Large/Treasurer	Absent
Temple, Jamie	Education	Absent
Rechkemmer, Brian	Education	Present
Dr. Christopher Hill	Medical Director	Absent
Guest(s): Rebecca Curtiss- Absent Eric Goranson- Present		
Arndt, Lisa	Office Manager	Present