



**July 19, 2018 – 1-3pm -- Board of Directors Meeting
Teleconference**

Conference Calling: 857-216-6700, Conference Code 223239

Call To Order – Mark McCulloch, President – 1:02pm

Welcome/Roll Call/Proxies/Determination of Quorum/Conflict of Interest—L. Arndt took roll call. Quorum Established.

Approval of Agenda – Mary Briones 1st, Mark Sachen – No Discussion—All Aye – Approved.

Lobbyist Report -- New Lobbyist Contracted –Eric Goranson—Signed a 1-year contract with Eric Goranson as our Lobbyist.

It's the slowest time of year and catching up with what we want to accomplish. He will be following up with Mike Triplett on coming legislative year. Will still have Michaels institutional and history available to him moving forward.

Legislator of the Year Award – Legislator approached him about doing an award each year.

Status of the State Plan Amendment – GEMT – A better report later next week—after his meeting with Karla McHenry on Wednesday. Should have a report to Mark McCulloch late next week. Some of the questions are coming from those outside of our group—Karla McHenry is handling them fine. He will report in writing as requested by Mark McCulloch and it will be distributed to the entire board. We were hoping we'd have more feedback by now. Important to keep the board

BETS is hiring a new legislative liaison—Chief Curtiss will get that information to Eric Goranson to know how to communicate with BETS.

Future Iowa Apprenticeship—Future Center Iowa – no update from Sen. Chapman yet. He wanted a formal request from us—but he can't do it until he gets background from him on this.

Bureau of Emergency & Trauma Services Report – IDPH Rebecca Curtiss, Bureau Chief BETS

- EMS Field Coordinator – Brad Vande Lune – July 13, 2018 start date.
- EMS Field Coordinator—
- EMS Children's Position – interviewing today
- Legislatively –Safe haven – new protocol is written QSAP approved it last week.
- Concussion—still working with head injury groups to be sure we're consistent with the message. More to come on this.
- EMS System Development – looking at what is being drawn down so everything will go back out.
- EMS Pilots for System Developments—looking
- Application for additional preparedness grant – 3 million dollars—in the process of writing that now.
- EMS Opioid Response—BETS recently got notice—they can resubmit our application for this grant -- \$880k for the next 4-years!
- EMS for Children's Coordinator Grant \$100,000 – how can we continue to model this program throughout the state.
- Stop the Bleed – request for IEMSA BOD – spent a million dollars on equipment and trainers through this program. Request Farm Progress Show is happening end of August—need help—the Trauma Conference is happening. Please email Rebecca if you have people can help them at the Farm Progress Show.
- Trauma Conference is doing great 300 attendees so far.
- TSAC-it is abundantly apparently that falls is the highest calls. Now that we have data to back this up—we are going to do a huge push –this is similar to the "Stop the Bleed" that will help people with "Falls Prevention". To try to get the public educated.

Medical Director Report --New Medical Director– Dr. Christopher Hill – Welcome Dr. Hill. Thank you to Amy Gehrke for making this connection. She knows I am passionate about EMS, so it's a great fit. Very excited to serve in this capacity. I am indeed a physician that is passionate about excellence in the delivery of emergency medical care across its continuum, particularly in the prehospital setting. EMS play a pivotal role in the health care delivery team – and excellence in EMS care equates to saved lives and reduced suffering.

Having grown up in a very rural part of our state (central Winnebago County), I have an appreciation of the complexities our state faces in providing uninterrupted, high quality prehospital care to all our citizens across an expansive geography. I am excited to see EMS evolve into areas such as community paramedicine.

Highly engaged medical directors are one of the keys to success, and I am excited to be a part of generating enthusiasm among my colleagues to more closely align with and work with EMS agencies.



A bit about me:

- Graduate of Wartburg College and Des Moines University.
- Emergency Medicine residency was in Long Island and New York City with trauma training at Baltimore's Shock Trauma. I am Board Certified in Emergency Medicine. I also have credentials in hyperbaric medicine.
- I have been at Allen Hospital in Waterloo as an ED physician since 2010, where I served as the ED and ICU Medical Director. My current role (in addition to seeing ED patients at Allen) is as Medical Director of Clinical Performance for UnityPoint Health System Services. I also work part time in the ED at Grundy County Memorial Hospital.
- EMS roles: Medical Director of Waterloo Fire Rescue, Dunkerton Ambulance Service, Fairbank Volunteer Fire Department. Currently working with Bremer County EMS Association on building an EMS Medical Director's Board to serve in a regional capacity. I am also Iowa ACEP's representative to EMSAC.
- I am a Board Member for the Iowa Poison Control Center.

Approval of Minutes – Motion to Approve by Mark Sachen, 2nd Tracy Foltz- No Discussion. All Aye. Motion Carries.

- June 21, 2018 Board of Directors Meeting Minutes

Treasurer's Report – Motion to approve– 1st Linda Frederiksen, 2nd Mary Briones – No Discussion. All Aye. Motion Approved.

- June 2018 Financials—submitted in writing to Mark McCulloch, reported as written by Mark McCulloch.
- June 2018 P & L:
 - INCOME: Gross Revenue \$25,788.25; BETS Trauma Conference
 - EXPENSES: Administrative \$24,004.67; Billing & Management Conf. \$14,163.62; Legislative \$6099.25
 - Total Expenses: \$27,786.75
 - NET Revenue: -(\$1,998.50)
- June P&L YTD 2018:
 - YTD Gross Profit: \$93,030.25
 - YTD Expense Administrative: \$82,721.16
 - YTD Total Expenses: \$116,158.18
 - YTD NET Income: -(\$22,792.03)
- Balance Sheet:
 - Assets and Liabilities: \$448,875.05
 - Checking/Savings (Money Market): \$422,557.94
 - A/R: \$13,012.00
- Checking Account BALANCE June 31, 2018: \$169,450.10
 - Credits: \$19,820.00
 - Debits: \$18,290.60
- Money Market: Interest \$66.78 Balance \$300,972.50

ISICSB Board Report – L. Frederiksen/R. Dehnert—ISIC Board appointment still outstanding. They should be reaching out to Mark McCulloch on filling this seat. Linda Frederiksen will send another email to Chris Meyers, to follow-up on this. We have not been represented on this board since April. The gender issue is the biggest hurdle.

Office Administration – L. Arndt

- VOICE is close to going out
- Two New Corporate Sponsors
- Way ahead on Vendors as compared to this time last year.
- AP—working on getting Bills.com set-up before the conference kicks into high gear.

Committee Reports –

Executive Report– M McCulloch –

- Welcome Dr. Christopher Hill—he'll be a great resource for us
- New Contract with Eric Goranson as our new IEMSA Lobbyist—replacing Mike Triplett
- SC Region Board Member— resigned to take a position BETS Field Training Coordinator is now Brad Vande Lune
- GEMT Update—Karla McHenry sent a draft to LeeAnn Macowitz Dept of Human Services. She said the timeline is moving along as we should with that draft.



- Iowa Hospital Association—had a talk with them. They asked us about aging responders and difficulty in finding providers in rural Iowa etc. All our talking points in the last year. He feels we'll have a much more open line of communication with them over the coming years.

Billing and Management Conference-

--April 8 & 9th, 2019 —Hilton Garden Inn—West Des Moines

Pediatric Conference – January 12, 2019– Western Iowa Tech, Sioux City, Iowa – L. Crilly – Tracy Foltz – Children’s Hospital in Omaha—want to financially support the conference and helping set up some training for the conference.

Rebecca Curtiss, Bureau Chief—BETS will most definitely have some grant monies for us in this area. Tracy Foltz will be in touch with Chief Curtiss to get that worked out.

EMS-Day-On-the Hill/Emerging Trends Conference— M McCulloch

- February 6th, 2019—WEDNESDAY --Date Reserved for EMS Day on the Hill –Rotunda confirmed— Hilton Des Moines

Annual Conference— November 8-10, 2018 – reported by Mary Briones for Katy Hill—

All CEs are being reviewed and finalized by Mary Briones and will get out earlier than ever.

Legislative/ByLaws – M. McCulloch—Goranson has some contact with Grassley about a mentoring program. There were representatives from all areas except for EMS and have been pushing for us to get involved. Bringing up leaders is a value of our organization—so this is important.

EMSAC – L. Frederiksen-Using National Guidelines. EMS Survey was discussed and how we’re going to roll that out in context to how that data came in.

Membership

Membership Report As of:				7/17 vs. 7/18
AFFILIATE Membership Report	13-Jul-16	17-Jul-17	4-Jul-18	Previous Year % change
By Affiliate Level	Active	Active	Active	
Affiliate Membership Level 1	19	20	24	17%
Affiliate Membership Level 2	47	53	62	15%
Affiliate Membership Level 3	37	32	35	9%
Affiliate Membership Level 4	12	14	18	22%
TOTAL Affiliate Training Centers	9	11	10	-10%
TOTAL Affiliate Members	115	130	149	9%
Affiliates by IEMSA Region	13-Jul-16	17-Jul-17	4-Jul-18	
NW Region		16	17	
NC Region		12	12	
NE Region		35	33	
SW Region		18	19	
SC Region		21	29	
SE Region		24	27	
No Address On File OR Out-Of-State		4	12	
TOTAL Affiliate Members		130	149	
INDIVIDUAL Membership Report				
by IEMSA Region	13-Jul-16	17-Jul-17	4-Jul-18	
North Central		138	128	
North East		172	155	
North West		307	325	
South Central		149	163	
South East		292	292	
South West		312	280	
No Address On File or Out-Of-State		66	114	
TOTAL Individual Members		1436	1457	
Individual Members	1131	1195	1160	-3%
Student Members	178	235	290	19%
Retired Members	5	6	7	14%
Total Individual Members	1314	1436	1457	1%
Corporate Membership Report				
By Corporate Level	13-Jul-16	17-Jul-17	4-Jul-18	Previous Year % change
Platinum	4	4	4	0%
Gold	13	18	17	-6%
Silver	2	2	0	-100%
Total Corporate Members	19	24	21	-17%
Membership Drop Report	13-Jul-16	17-Jul-17	June Drops	
Individual Drops			19	
Student Drops			2	
Affiliate Drops			5	
TOTAL Dropped Members			26	

EMS Week/Memorial -B. VandeLune – PDF and Online Applications Updated on Website

Voice – M. Briones – just waiting on a few more eyes on it, and it’s ready to get out the door. Mary Briones is working on the CE Formal/Optional designations—we can add those to those she can approve now—and we’re out the door.

Scholarships – B. Rechkemmer

- Training Center Scholarship – B. Rechkemmer
 - Student enrollment for this scholarship ended June 1.



- 288 students enrolled between June 2, 2017 and June 1, 2018 (that's up from 132 in 2017)
- Winner of this year's training center scholarship
- Scholarship Applications –
 - Scholarship Applications for the 2018 Scholarship Awards closed June 1, 2018
 - 9 Scholarship Applications were submitted within that time.
 - Scholarship Committee will begin to review and Award
 - Scholarship New Guidelines—as established at the January 2018 Strategy meeting, will be implemented as of the June 2, 2018 -June 1, 2019 application period.

Community Paramedicine/MHC – L. Frederiksen – Meeting Cancelled in June. Statewide exercise up in Northern part of the state – September 21, 2018. Request to make up the June meeting—has an important presentation he wants some feedback on—that will be in October.

Allied Entities:

State Fire Serv./Emergency Response Council – Thomas Craighton—survey from the Fire Service Training Center—looking at possibly doing some online training. Responded where it was applicable, although not a lot of EMS there.

Motion to Adjourn—2:00pm – Mark Sachen 1st, Katy Hill 2nd – No Discussion. Motion Carries.

Member's Name	Area of Responsibility	Initials/Proxy
OPEN as of October 2017	North Central Region	
Merrill, Gary	North Central Region	Absent
Sachen, Mark	North Central Region	Present
Gehrke, Amy	Northeast Region	Absent
Morgan, Rick	Northeast Region	Present
Ridge, Lee-Resigned as of May 31, 2018	Northeast Region	
Jorgensen, John	Northwest Region	Present
Crilly, LaDonna	Northwest Region	Present
Foltz, Tracy	Northwest Region	Present
Resigned – July 2018 Brad Vande Lune	South Central Region	
Hill, Katy	South Central Region	Present
McCulloch, Mark	South Central Region	Present
Frederiksen, Linda	Southeast Region	Present
Fults, Matthew	Southeast Region	Present by Proxy-Frederiksen
Summitt, Tom	Southeast Region	Present by Proxy Sachen
Solt, Sarah	Southwest Region	Present
Wickizer, Jason	Southwest Region	Absent
Seivert, Nella	Southwest Region	Absent
OPEN as of Dec 2017	At Large	
Ewers, Jerry	At-Large	Present by Proxy Foltz
Smith, Brandon	At-Large	Absent-Submitted Written Report
Briones, Mary	Education	Present
Rechkemmer, Brian	Education	Absent
Dr. Christopher Hill	Medical Director	Present
Guest(s): Rebecca Curtiss, BET Bureau Chief – Present, Eric Goranson, IEMSA Lobbyist—Present		
Arndt, Lisa	Office Manager	Present