



December 17th, 2015 - 1:00 pm – 3:00 pm
Board of Directors
Teleconference Meeting

Conference Calling: 857-216-6700, Conference Code 223239

Call To Order – Linda Frederiksen – 1:03pm

Welcome/Roll Call/Proxies/Determination of Quorum/Conflict of Interest— K.Hill – Quorum *See Attendance Tally at the end of this document.

Approval of Agenda— Jeff Eastman 1st, Katy Hill 2nd—motion carries

2015-2017 IEMSA Elections—L. Frederiksen

- **Welcome New Board Members** – Warm welcome to all new board members. Excited to have a full board of directors this year. Many of you are present on the teleconference today-Welcome.
 - Southeast Region: Matthew Fults
 - Southwest Region: Sarah Solt
 - Northwest Region : Tracy Foltz
 - North Central Region-Gary Merrill
 - South Central Region - Brad Vande Lune
 - Northeast Region - Amy Gehrke
- **Executive Officer Election:**
 - The nomination process for IEMSA Vice President and IEMSA Treasurer closed on Tuesday, December 8, 2015 with two nominations for Mark McCulloch for Vice President and Brandon Smith for Treasurer. Since there were no other nominations they were un-opposed, and there was no voting.

Medical Director Report –Dr. Joshua Stilley—Working to get some good discussion on the new protocols that are in the works.

Approval of Minutes

- October 15th, 2015 Board of Directors Meeting – Katy Hill 1st, Amy Gehrke 2nd – motion carries

Treasurer's Report –B.Smith – T. Summitt 1st, B. Rechkemmer 2nd – motion carries

October and November 2015 Financials— Note: All financial reports from November month-end through December 14th. All is in order and Checking account bank statements are in order.

The January – December report is not customary in the board documents—but important for looking at the conference P&L, our biggest conference. As we look at the January –December –instead of details of Oct and Nov monthly reports --

- **Overall conference**— we are all on budget. This shows the budgeting process is working well in the estimates of cost and expenses.
- **Exhibitors**—Income is up—and we exceeded registration income by \$8000. We didn't get as many sponsorships as much as we wanted to—but still good on that.
- **Membership Income**—is down a bit in two areas is affiliate and individuals. Individuals only off \$500, Affiliates off by \$ 3,000.
- **Administrative expenses are under budget**-- \$36,000 left in the budget for the year.
- **Conference Expenses** -- Iowa Event Center Bill still being reviewed, and approved. So that is not showing on the financials yet. That bill is \$92,475 and brings conference expense closer to \$163,000. Katy—reported after looking at details—we are showing \$93,400 profit for 2015 vs. \$75,035 profit last year.

Balance Sheet—2015 some Accounts Receivables, noted the larger ones Unity Point is processing for payment now, Zoll Medical—which is also processing for payment.



ISICSB Board Report -- Linda Frederiksen has attended 4 meetings now and continues to work closely with Rob Dehnert. Tom Boeckmann of IDPH has been a critical part as chair of the Training and Exercise Committee and will retire in the next several months. We are fortunate to have a seat at the table.

Office Administration – L. Arndt –

- Next meeting on January 21st, 2016 – in person at the WDM Fire Training Room
- Lots going on. We are very busy finalizing the Leadership Conference, and EMS Day on the Hill, trying to get the registration open for the Billing Conference in April as well as the Pediatric Conference in February.
- Brief description of what the “BOD Information Resource” Spreadsheet is. It’s a communication tool for everyone to use in communicating with each other and keeping up to date on the dates, meetings, events, committees and budget as we work towards our goals for 2016.

Bureau of Emergency & Trauma Services Report – IDPH Rebecca Curtiss, Bureau Chief BETS

- **Image Trend**
ELITE Testers Group:
 - Testing complete
 - Elite will be available for use in January
 - Elite and State Bridge systems will be open and available for use through December 2016. Elite NEMSIS 3 product ONLY after January 1, 2017.
 - Training on Elite will begin the first week in January
 - Training will be targeted to services that do not use a 3rd party vendor for PCR and data submission
 - Continue to work on ICD 10 codes, validation scores and final data dictionary.
- **Positions**
 - Field EMS Coordinator Position—decided on two candidates and both declined, continuing to go down the list. CHC-interviews continue. Has been offered twice and declined.
 - Statistical Analyst-interviewing—resuming interviews second week in January
 - Medical Director-Working with UIHC to identify staff.
- **New System Registry**-Vendor CSDC-update-Still anticipating go live date in May 2016.
- **EMSAC and TSAC Council rules are updates.** Councils will review in January. Trying to make them more standard and more consistent. Attorney General reviewed them today—she was pleased- so they will go out to the councils and be approved in March.
- **The EMS System Action Plan**-Initiated following the NHTSA assessment is in final draft 30 pages of action steps and timelines. Will share at next EMSAC meeting.
- **Background Checks** – In the next week—Rebecca will send out a survey to service directors as related to background checks to gather some information about what and how it is being done in response to legislative questions.
- **Highly infectious disease planning**-exercise tomorrow. Targeting Communication.

Committee Reports

Executive – Linda Frederiksen

A lot going on—with conference wrap up, budgeting, meeting schedule plan. Katy Hill did a great job on the Annual Conference and is to be commended. As well as all the sub-committee work that was done, great job.

Leadership Conference-- we have commissioned Dr. Christopher Nollette to deliver our leadership conference. Finalizing—agenda and travel plans.

EMS Day on the Hill—will be in February this year—because of the election year caucus taking up all the hotel space. This might work to our advantage, with the Managed Care issue so up in the air. We want to take advantage of the time in town—to hold our strategy meeting on February 24, the day before the EMS Day on the Hill/Leadership Conference from 10-4. This will enable everyone to take part in this important strategic planning time, to meet as committees and formulate a strategy for the coming year. IEMSA will cover the cost of the hotel room. Anyone have a conflict—please let Linda know ASAP.



Budget meeting will be January 4th – we will present the Modernization of Medicaid : Moving from Medicaid to Managed Care – some chatter about sending out an e-news on this. We did receive something from Gov. Branstad on this. Linda is finding the Managed Care form is not what the MCO's are looking for. Rebecca – Steve Mercer sent out an email out a while ago with all the contact information and the link to the Dept. of Human Services department. It read as follows—we will get this information into an E-news:

“In August 2015 the Iowa Department of Human Services awarded contracts to four managed care organizations (MCO) as part of the Medicaid Modernization initiative Go to: https://dhs.iowa.gov/sites/default/files/1539_DHS_Announces_Winning_Bidders_for_Medicaid_Modernization_Initiative.pdf

This change to four MCOs will require all Iowa EMS services (provider) billing for Medicaid to initiate a contract with each of the four MCOs prior to January 1, 2016. Beginning January 1, 2016 if an EMS service provides care to a Medicaid patient that is a member of one of the MCOs and the service does not have a valid contract with that MCO, the EMS service will not receive reimbursement. EMS services wishing to establish contracts with the MCOs should directly contact those organizations using the contact information for each MCO found in the announcement letter. “

o **Lobbyist Change**

- —see 2016 draft contract for Michael Triplett – same thing as previous years except two things:
 1. Change the renewal period—move from November to Oct move to January – December contract year to keep on our fiscal year.
 2. Karla McHenry has experience with DHS, Iowa Medical Society and Eric Gorenson has been at the capitol since 2008. So IEMSA will now be getting over 50 years of experience and request an additional \$2000 to bring on these two new lobbyist. Contract for last year was \$10,000 combined for Michael Triplett and Lynzey Kenworthy.
 - Michael Triplett will be the Primary Contact for IEMSA – Mr. Triplett indicated that Eric Goranson will be more involved than the Karla McHenry , as he has indicated he is looking to get more involved and has time. But he will be the main lobbyist contact for IEMSA.
 - No conflicts for these new lobbyist.
 - Mike will send bio and pics of new lobbyist—to Lisa Arndt for inclusion in the Oct/Dec Voice.
 - Call for discussion – None
 - Motion to approve contract – Mary Briones 1st Mark Sachen 2nd – motion carries
- Michael Triplett reported on Lynzey Kenworthy resignation as our IEMSA Lobbyist. **Lynzey Kenworthy (IEMSA Lobbyist) Resignation**--Email from Lynzey on 12/13/2015 : “I have officially started my new position as the legislative liaison for the State Long-Term Care Ombudsman's office and legal services developer for the Department on Aging. As such, I will not be in a position to re-sign with IEMSA for the 2016 session. I have absolutely loved working with and for you all; the timing was just right personally and professionally to take this chance, as liaison positions rarely come open. I hope you all understand.
I can't tell you how reassuring it is to know that you all are steering legislators toward a better EMS system for our state. In my new role, I will be helping policymakers develop a comprehensive set of independent consumer supports for navigating the health care system. If it makes sense in the future for me to speak to an IEMSA group about the new health care alliance proposed by Senate File 505 or help arrange for speakers on other topics, please don't hesitate to contact me at lynzey.kenworthy@iowa.gov. “

Billing and Management Conference--no report

Conference – K. Hill—Surveys are still being completed, once we have a good number returned, we will send the speaker survey's out to speakers. Next year's conference is -- November 10-12, 2016

Speakers – Katy Hill-- Have a couple of strong keynote speaker prospects already for next year –trying to get them finalized.

Awards – T. Summitt – Linda Frederiksen requested—for the 2016 conference that all board members MUST be present at the awards ceremony lunch.

Entertainment – B. Buck—no report



Exhibit Hall – J. Jorgensen – no report

Honoring Our Own – T. Summitt – a lot of nice compliments

Legislative/ByLaws – M. Sachen – A new lobbyist contract, Leadership Conference is in the works. Need to formulate our talking points. Working with Eric and Carla. Changes in Managed Care for Medicaid so, that's why we don't have them yet. Rebecca needs a draft as soon as we have it—so they can field questions.

Jeff Eastman was going to try to make the **Medicaid meeting**—but was not able to do this. Would like to suggest other board members try to get to one of these meetings. Linda Frederiksen reported that she tried to go to a couple of them, but reported she could not get a seat—the meeting was full—seats go fast.

EMSAC – L. Frederiksen—no report

Membership –

- **Individual** – J. Eastman – A General Membership suggestion. This area is a huge—and done by different groups—and hard to get things done that are consistent. To Streamline this area—Jeff Eastman is suggesting we streamline the three groups into one group. We can update the benefits package to reflect what we are currently providing—and work up a comprehensive membership program that is collaborative, interwoven and meets the needs of our members.
- **Membership – Affiliate** –TBD
- **Membership – Corporate** – J. Jorgensen
- **Membership—Training Programs** – M. Briones

Marketing/Web – R. Marsh – Sold more than we spent for merchandise at the IEMSA Conference.

EMS Week/Memorial – T. Summitt –no report

Leadership Academy – B. Buck –no report

Voice – M. Briones – Oct/Dec – articles in – 1st Draft due for proofing December 27th.

eNews – T. Summitt—no report

Scholarships – B. Rechkemmer --no report

Group Purchasing Agreement – Curtis Hopper/R. Morgan

Allied Entities:

911 Telecommunications – Rob Dehnert/Paul Andorf—no report

Advisory Council – Frederiksen/J. Messerole/T. Fleischner—no report

Iowa Stroke Task Force – Brian Helland—no report

NAEMT – James Sargent—no report

State Fire Serv./Emer. Response. Council.– Reylon Meeks –no report

State Med. Exam. Adv. Council - Tom Summitt—no report

TSAC – Rosemary Adam—no report

Training Programs – Cheryl Blazek—no report

System Standards - Brad Buck—no report

IPOST Task Force - Jerry Ewers—no report

DMAT Advisory Group – Rod Robinson—no report

Community Paramedicine Mobile Integrated Healthcare—Linda Frederiksen-Stakeholder Meeting in April 2016

Old Business

New Business

- **Military Membership Discount and Conference Discount** –Strategic language – by-laws. Worthy but we should consistently offer it and need to have some discussion. Decided we should let the Membership Committee discuss at the February 24th Strategic Planning Meeting. Any changes to the By-laws, if needed, need to be presented to the board members and voted on prior to the November Annual Meeting. Many were in favor of this – just have concerns about the impact on our membership income area—and the ability to qualify those when applying. We'd be honored to offer this as an organization.



- Linda Frederiksen requested Board Members send her their interest in committees before the January 4th, she will be determining final committee assignments to be assigned before the January 21st Board Meeting.

Adjourn: 2:21p Jeff Eastman 1st Mary Briones 2nd – motion carries.

***Attendance Tally:**

Board Member	Area of Responsibility	Meeting Status
Eastman, Jeff	North Central Region	present
Merrill, Gary	North Central Region	present
Sachen, Mark	North Central Region	present
Gehrke, Amy	Northeast Region	present
Morgan, Rick	Northeast Region	present
Ridge, Lee	Northeast Region	absent
Jorgensen, John	Northwest Region	present
Crilly, LaDonna	Northwest Region	present
Foltz, Tracy	Northwest Region	absent
Van DeLune, Brad	South Central Region	present
Hill, Katy	South Central Region	present
McCulloch, Mark	South Central Region	present
Frederiksen, Linda	Southeast Region	present
Fults, Matthew	Southeast Region	present
Summitt, Tom	Southeast Region	present
Solt, Sarah	Southwest Region	present
Marsh, Rob	Southwest Region	present
Seivert, Nella	Southwest Region	present
Buck, Brad	At Large	absent
Ewers, Jerry	At-Large	present
Smith, Brandon	At-Large	present
Briones, Mary	Education	present
Rechkemmer, Brian	Education	present
Stilley, Josh	Medical Director	present
Arndt, Lisa	Office Manager	present
Guest(s):		
Rebecca Curtiss	BETS/IDPH	present
Michael Triplett	IEMSA Lobbyist	present