



**December 17, 2020 –1:00-3:00p-- Board of Directors Meeting**  
**Zoom Meeting | Join from PC, Mac, iOS or Android:** <https://kirkwood.zoom.us/j/97382895961>  
Or join by phone: 1 646 876 9923 or 1 301 715 8592 (US Toll)  
Meeting ID: 973 8289 5961

**Call To Order** – Mark Sachen, President -- 1:04pm

**Welcome/Roll Call/Proxies/Determination of Quorum/Conflict of Interest**—Tom Summitt, Secretary , Quorum Met.

Attendance Detail at the end of this document.

**Approval of Agenda** – Mark Sachen, President – Motion check dates from 2020 in error should be 2021 – Motion to approve by B. Rechkemmer, 2<sup>nd</sup> T. Summitt. All Aye. Motion Carries.

**Lobbyist Report**—Eric Goranson

- Essential Service – Bobby Kaufmann has been in touch with Coalition – passed the house. Most of the new members are in favor. Those not – Eric Goranson has worked through their objections and looks like they are all good. Might be some questions and some tweaks from house –but good in the house. Senate is another question. There are still a lot of unknowns for them to make a commitment now. Which makes sense. There is an income tax reduction—so perhaps this will net neutral. Too many balls in the air know what they will do. Eric will get ahold of Bobby Kaufman and see what his caucus is telling him in general terms.
- Bill language is the same as the way it was last year.
- Iowa Hospital Association – Lobbyist has left, they have a team of Lobbyist now. We have some work to do, to get the new IHA Lobbyist up to speed on our bill. Eric is trying to get a Lobbyist meeting together.
- At some point we will get this passed – and Funding is only ½ the problem. The other ½ is people. That is much harder to get fixed. We cannot manufacture people. We just need to be sure EMS is an attractive industry and Iowa is a place people want to work.
- Next Session Starts January 11, 2020.
- EMS Day on the Hill – February 3, 2021 – it likely will be cancelled. But it will not hurt our efforts too much. We just need to promote getting our members engaged.

**Medical Director Report** –Dr. Christopher Hill -- report in writing -- When available, I encourage (strongly) EMS providers to consider receiving the Covid-19 vaccine. Each of us ‘on the front lines’ should balance the pros and cons (and/or discuss it with your doctor), but the balance leans heavily and clearly for me toward the Pros. I have seen “SICK COVID” and sometimes for no good reason (younger, no underlying conditions, etc.) The risk of me being a statistic of history outweighs, in my mind, the risk of vaccine unknowns. My grandparents rolled the dice in the 1950s for my Dad (as did many other parents) to have him stand in line to get the Polio Vaccine with far less knowns than we already have on the Covid-19 vaccine – and, in looking back, there were no regrets.

Note: ACEP (Amer College of Emergency Physicians) continue to advocate at national and state levels to move EMS providers as close to the front of the line as is possible in vaccine accessibility, and I also strongly support their efforts.

**Approval of Minutes** Andy, Brian

- October 16, 2020 Board of Directors Meeting Minutes

**Treasurer’s Report** – Andy Ney –

Motion to approve the September Treasurer’s as presented at the October 16, 2020 Meeting (See October Meeting Minutes) by B. Rechkemmer, 2<sup>nd</sup> K. Thornton. All Aye. Motion Carries.

Motion to approve October and November 2020 Financial Reports by B. Rechkemmer, T. Summitt. All Aye. Motion Carries.

**October: Treasurer’s Report** Prepared By: Andy Ney

**Reporting Period:** October 1, 2020 through October 31, 2020

**Beginning Balances as of October 1, 2020,** – (Bank of The West Monthly Statement)

- Checking Account: \$25,555.16
- Money Market: \$439,604.78

**Notes:**

**Profit & Loss Financial Statement**

- **Income Notes** –
  - Total membership – \$15,270.00
    - Affiliates \$6,150.00
    - Corporate \$0.00
    - Individuals \$9,120.00
  - Conference Income - \$120.00
  - Other Income – \$126.60 (Merch + MM interest)

- **Expenses Notes –**
  - Administrative – \$6,034.02
  - Annual Conference – \$3,485.00
- **Profit/Loss Notes –**
  - Looking at a **net income** of **-\$32,785.41**.

#### Balance Sheet

- Current Assets – Interest accrued in MM \$14.89
  - Checking Account –
    - 58 credits - \$19,922.96
    - 3 deposit - \$1,763.75
    - 12 withdrawals - \$9,231.33
    - 4 check - \$2,045.20
  - A/R \$16,184.50
- Liabilities – Accounts Payable \$2,995.00

#### Ending Balances as of October 31, 2020, – (Bank of The West Monthly Statement)

- Checking Account: \$35,965.34
- Money Market: \$439,619.67

#### **November: Treasurer's Report** Prepared By: Andy Ney

**Reporting Period:** November 1, 2020 through November 30, 2020

#### Beginning Balances as of November 1, 2020, – (Bank of The West Monthly Statement)

- Checking Account: \$35,965.34
- Money Market: \$439,619.67

#### Notes:

#### Profit & Loss Financial Statement

- **Income Notes –**
  - Total membership – \$14,315.00
    - Affiliates \$3,620.00
    - Corporate \$7,500.00
    - Individuals \$3,195.00
  - Conference Income - \$720.00
  - Other Income – \$289.41 (MM & Billing Conf.)
- **Expenses Notes –**
  - Administrative – \$1,882.59
  - Annual Conference – \$0.00
- **Profit/Loss Notes –**
  - Looking at a **net income** of **-\$25,795.05** on the year.

#### Balance Sheet

- Current Assets – Interest accrued in MM \$14.41
  - Checking Account –
    - 38 credits - \$7,455.00
    - 0 deposit - \$0.00
    - 9 withdrawals – (\$4,489.60)
    - 2 check – (\$3,180.00)
  - A/R \$0.00
- Liabilities – Accounts Payable \$21,169.50

#### Ending Balances as of November 30, 2020, – (Bank of The West Monthly Statement)

- Checking Account: \$35,750.74
- Money Market: \$439,634.08

#### Office Administration – L. Arndt

- Meeting and Events Calendar Emailed – See attached.
- New Board Contact Information List – See attached.

#### Committee Reports –

**Executive Report**– Mark Sachen, President -- Fire Service Training Bureau – Meeting to try to collaborate on legislation coming up. We got some nice support from them on EMS as an Essential Service. Where we can support them, we will support them. They are looking for a more steady and reliable income source as well.

Great feedback from people that attended the WEMSA Conference. Check your certificates – some classes were missing. Go through it and make sure you got credit for everything you attended. There was an error – so they are updating and fixing certs and will resend them.

- Executive Board Election: **Mark Sachen – Re-elected President** for his 2<sup>nd</sup> Term 2020-2022 and **Tom Summitt – Re-Elected Secretary** for his 2<sup>nd</sup> Term 2020-2022.
- Outgoing Board Members: **Northeast:** Rick Morgan – Thank you for your time and many years of service. **Southeast:** Linda Frederiksen served on the board since 2004. She was a valuable member of this board.

- Welcome New Board Members – thank you to the following members for stepping up and willingness to serve on this board. We look forward to working with you. **Northeast:** Nick Jellison, **Southeast:** Chuck Gipson, **Northwest:** Shawn Starr
- Budget Meeting Set for January 6, 2021 – Drury Inn – In-Person – get any committee financial request to Mark Sachen prior to January 6, 2020
- Committees for 2021 – will be decided at the Budget Meeting January 6, 2021. Get your Committee Assignment request to Mark Sachen prior to January 6, 2021.
- 2021 Strategy Meeting – February 3<sup>rd</sup>, 2020 – some could be by zoom –others in person.

**Billing and Management Conference-** L. Frederiksen no longer on the board – no report this month. New Chair will be assigned at the January 6<sup>th</sup> 2021 Budget Meeting. Conference is set for August 16 + 17, 2021—Tentatively Holding the WDM Hilton Garden Inn -- PWW Contract Signed – Might do Virtual.

**GEMT** – C. Ginapp reported.

- Update on Dry Runs from DHS on 11/19/2020 – Very successful in the adjustment for us. Now you can do it either way. This ended up an extremely positive expense change.
- Guidance on Claims Article – Jill Seimes will do an article for us on this – working with Wellmark.
- PCG – 24 IEMSA Affiliates are taking advantage of the negotiated rate for GEMT Onboarding, of which (6) are Level-4 Affiliates and (1) Level 3 Service indicated they have captured an additional \$96K in GEMT Funds so far

**EMS-Day-On-the Hill/Service Directors Roundtable**— M. McCulloch

- February 3<sup>rd</sup>, 2021 -- WDM Hilton Garden Inn and the Capitol Rotunda Reserved -- Event is COVID Pending
- Annual Member Meeting will be held via Zoom on February 3, 2021
- Service Directors Roundtable is up in the air because of COVID.

**Annual Conference**—

November 12-14, 2020 - K. Thornton

- Cancellation of the 2020 Conference UPDATE – Partnered with WEMSA –IEMSA members receive member pricing from WEMSA if, they are a verified IEMSA Member. IEMSA receives a 30% revenue share of those registrations on December 20, 2020.
- WEMSA Income Share Estimated Total is \$15,605.40.
- 240 IEMSA Members Attended WEMSA.

November 11-13, 2021 –

- Planning to get the Conference Brochure and Registration Open in the 1<sup>st</sup> Quarter of 2020 (mailed by March 30, 2021)

**CCP Workshop** – Looking at adding Nursing Credits possibly. Need the objectives and course description soon so we can give the Nursing Board time to approve these credits.

- Planned and Scheduled for Friday, February 19, 2021 at Kirkland College.
- As of 12/11/2020 -- 19 Registered Attendees, \$1,830 Income  
– (11)- ONLINE and (8) – In-person
- Speakers all notified -- U of Iowa Doctors on Program
- Will offer is as Virtual and In-person which is limited to 40 people.
- Credits will be through EICC.

**Awards** – T. Summitt - reported.

- **2020 IEMSA Awards** will be presented on May 15<sup>th</sup> at the Special HOO/Awards/Scholarship Event at the Iowa Event Center. Full details below under the HOO Report. Award Committee close to having a decision on the Awards for 2020.
- **2021 Award Nominations** Application is open. Application is online in PDF and online Form – Deadline is September 1, 2021.

**Exhibit Hall** – A. Gehrke – Corporate Memberships are Renewing in December – Exhibit App for 2021 will open First Quarter 2021.

**Honoring Our Own** – T. Summitt –

**NEW! 2020 EMS MEMORIAL, HONORING OUR OWN AND IEMSA AWARDS AND SCHOLARSHIP CEREMONY**

**May 15, 2021 at the Iowa Event Center Ballroom** -- IEMSA is excited to announce that we will hold a special event to recognize our 2020 designated heroes, awards, and scholarships. We will serve coffee and pastries from 10-10:30 AM while our guests arrive. The ceremony will start promptly at 10:30 AM. This event will be strictly COVID distanced and we will provide our EMS community the opportunity to honor these important providers and their families for their sacrifice and service. We will combine these three events into one beautiful ceremony:

- Dedication of our 2020 & 2021 EMS Memorial Honorees
- 2020 Honoring Our Own Heroes
- 2020 IEMSA Awards and Scholarship Presentations <http://www.iemsa.net/awards.htm>

**Legislative** – M. McCulloch -- Legislative Strategy Meeting is set for the same day as the Budget Meeting – January 6, 2021.

**Membership:**

Membership Report As of: 12/9/2020				
AFFILIATE Membership Report	15-Dec-17	18-Dec-18	18-Dec-19	9-Dec-20
Affiliate Membership Level 1	23	27	29	30
Affiliate Membership Level 2	57	65	83	73
Affiliate Membership Level 3	37	35	48	43
Affiliate Membership Level 4	19	19	22	23
<b>TOTAL Affiliate Training Centers</b>	11	14	14	12
<b>TOTAL Affiliate Members</b>	147	160	196	181
<b>Individual Members</b>	1208	56	1083	937
<b>Student Members</b>	209	335	337	193
<b>Retired Members</b>	3	9	7	4
<b>Total Individual Members</b>	1420	400	1427	1134
<b>By Corporate Level</b>	15-Dec-17	18-Dec-18	18-Dec-19	13-Oct-20
Platinum	4	3	3	Still Renewing
Gold	16	21	26	Still Renewing
Silver	2	1	0	Still Renewing
<b>Total Corporate Members</b>	22	25	29	0
<b>Total Members</b>	1589	585	1652	1315

**EMS Week/Memorial-- M. McCulloch &/or K. Thornton**

- **2020 IEMSA Honorees will be recognized/honored on May 15<sup>th</sup>, 2021** at the Special HOO/Awards/Scholarship Event at the Iowa Event Center. Full details below under the HOO Report.
- **2021 EMS Memorial Applications** are open. Application is online in PDF and online Form – Deadline is April 14, 2021.

**Scholarships:**

- 17 Applications Received. All regions represented except NC – but, on applicant lives in SC, but is attending a NC College. Scholarship Committee has decided on the 2020 Scholarship Awardees.
- **2020 IEMSA Scholarship Winners will be presented on May 15<sup>th</sup>, 2021** at the Special HOO/Awards/Scholarship Event at the Iowa Event Center. Full details below under the HOO Report.
- **2021 Scholarship Applications** are open. Application is online in PDF and online Form – Deadline is September 1, 2021.

**2021 Leadership Academy Fall** – J. Jorgensen not at the meeting—tabled this report– Date TBD – not scheduled yet. Jon Politis will be presenting at the 20-2021 Annual Conference in November 2021 – just a couple months later.

**Voice** – S. Solt – Issue #1 – will carry the 2021 Annual Conference Brochure

**Community Paramedicine/MHC** – Need new Representative.

**Allied Entities:**

**Training Programs** – Shawn Starr assigned the NEW Training Programs Representative replacing Cheryl Blazek.

**New Business** – Approve Meeting and Events Calendar for 2021. Motion to approve by Brian Rechkemmer, 2<sup>nd</sup> by Tom Summitt. All Aye. Motion Carries.

**Adjourn** – 2:41p Motion to adjourn by Brian Rechkemmer, Katy Thornton 2<sup>nd</sup>. All Aye. Motion Carries.

Member's Name	Area of Responsibility	Initials/Proxy
Armstrong, Spencer	North Central Region	Present by Proxy – M Sachen
Carl Ginapp	North Central Region	Present
Sachen, Mark	North Central Region	Present
Gehrke, Amy	Northeast Region	Present by Proxy – B. Rechkemmer
Jellison, Nick	Northeast Region	Present
Andy Ney	Northeast Region	Present
Jorgensen, John	Northwest Region	Present by Proxy – S. Starr
Starr, Shawn	Northwest Region	Present
Foltz, Tracy	Northwest Region	Present
Coburn, Ryan	South Central Region	Present
Thornton, Katy	South Central Region	Present
McCulloch, Mark	South Central Region	Present by Proxy – K. Thornton
Gipson, Chuck	Southeast Region	Present
Alisa Meader	Southeast Region	Present by Proxy – D. Brus
Summitt, Tom	Southeast Region	Present

<b>Member's Name</b>	<b>Area of Responsibility</b>	<b>Initials/Proxy</b>
Solt, Sarah	Southwest Region	Present
<b>OPEN</b>	Southwest Region	
Seivert, Nella	Southwest Region	Present by Proxy – S. Solt
Brus, Dawn	At-Large	Present
Ewers, Jerry	At-Large	Present by Proxy – T. Foltz
Smith, Brandon	At-Large/Treasurer	Absent
Temple, Jamie	Education	Present
Rechkemmer, Brian	Education	Present
Dr. Christopher Hill	Medical Director	Absent – submitted written report.
<b>Guest(s):</b> Rebecca Curtiss- Absent, Eric Goranson- Present		
Arndt, Lisa	Office Manager	Present